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tric wiring, 6 miles of pneumatic tubing, and also with 1,200 telephones—one for every member. In addition to these, there are two huge annunciators in the main hall, so that if an employer wants one of the men he may be found without the loss of any valuable time.

It has often been charged that the initiation fees of trade unions are too high. Some have called down upon themselves a great deal of censure because they raised the fee to the sum of \$300. But this extraordinary union which we are considering not only limits its membership to 1,200, but has succeeded in raising the initiation fee from \$15,000 in 1893 to \$80,000, which was the amount paid by the last successful applicant. The union cards of this labor organization are, therefore, worth the incredible sum of \$96,000,000.

As may be imagined, this union is a firm believer in short hours and high

EXPOR



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wages. It discovered many years ago that eight hours a day were too many to allow a skilled worker to do his best work; and consequently kept up a persistent agitation until it reduced its working time to five hours a day-from ten o'clock until three. It has always shrewdly insisted that its members be paid a commission instead of a weekly or daily wage, and in this regulation, perhaps, is the secret of its prosperity. In the busy seasons these men frequently make from \$5,000 to \$30,000 a day, being the only employees in the world who can command \$6,000 an hour for their services.

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This union excels all other labor bodies in the strictness of its discipline. Even though it charges a fortune for admittance, it suspends or expels any member who is discovered working for less than the union rate of pay. Any

The Reason Why

Manufacturers Locate at PETERBOROUGH.

A great American manufacturing concern recently erected in Peterborough a Canadian branch factory -having a capacity of 800 hands-for export and Canadian trade, and the following letter, written to the "Peterborough Examiner" gives the reason why.

"We notice in your issue of Saturday, September 27th, "1902, a statement by Mr.—— at the meeting of the "Peterborough Board of Trade, that we were induced to "locate here through the influence of one man.

"Please permit us to state that Mr .-- is incorrect "in making a statement of this kind, privately or publicly, "and evidently speaks without full knowledge, or, in fact, "without any knowledge whatever on the matter, and "in correcting this mis-statement permit us to assure "you and the public that our Company came here "on account of the natural advantages "of Peterborough, which are the geographi-"eal location, railways, the water power, "and the Trent Canal, which we were assured "would be shortly completed, and which, when finished "and in operation, will, in our opinion, secure to Peter-"borough all the industries that your city can com-"fortably take care of."

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N.B.—Freight Tariff has been lowered lately at Peterborough.

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