At a meeting of the board of directors held subsequently, Mr. A. M. Smith was re-elected president and Mr. George A. Cox vice-president for the ensuing year.

FEDERAL LIFE ASSURANCE COMPANY.

The Ninth Annual Meeting of the Shareholders of this Company was held at the Company's head office in Hamilton, Tuesday, 3rd inst., at 1 o'clock p.m., and was well attended, the President, Mr. Jas. H. Beatty, in the chair, when the following report was submitted:

DIRECTORS' REPORT.

Your directors have the pleasure to submit for your consideration the Ninth Annual Report of the Company, accompanied by a statement of receipts and disbursements for the year, and assets and liabilities on the 31st December, 1890.

During the year, 1,225 applications were received for $2,688,000 of assurance. Of the applications received, 1,094 were accepted, and policies issued thereon to the amount of $2,367,000. The remaining 131 applicants for $321,000 of insurance were declined, because the risks were not up to the standard maintained by the Company, or were incomplete at the close of the year.

The aggregate amount of insurance in force on the Company's books at the end of the year was $11,026,587, under 4,337 policies.

The income for the year was $245,565.31, as against $215,457.56 for 1889. In view of the depressed condition of affairs throughout a considerable portion of the country, and the steadily increasing competition for business, the progress made by the Company is gratifying.

Forty-two policies became claims for $111,350, of which amount $17,000 was re-insured in other companies, making the net amount of loss $94,350. Of these losses three were due to death by accident.

The financial statement herewith exhibits fully and clearly the income and disbursements for the year, as well as the present position of the Company.

The expenses of the Company to amount of new insurance written, and to amount in force, give evidence of the care and economy exercised in its management. In the opinion of your directors this showing is unequalled for the year. All of the accounts of the Company covering the items entering into the financial statement have been examined in every particular, and verified by the auditors, whose certificates are submitted herewith.

The accompanying statement of assets and liabilities as on 31st December last shows, exclusive of the large amount of the uncalled guarantee capital, a surplus of nearly $80,000 for the security of policyholders, or about $160 of assets to every $100 of liabilities.

Including the uncalled Guarantee Capital, the surplus to policyholders is about $700,000.

To the officers and agents much praise is due for faithful, intelligent and successful work on behalf of the Company. Had your directors enlarged our limited staff of agents, a larger amount of assurance could have been written during the year. However, it is the belief of the Directors that the amount written and obtained at a low ratio of expense will better promote the prosperity of the Company.

AUDITORS' REPORT.

The President and Directors of the Federal Life Assurance Company:—

GENTLEMEN,—We beg to advise completion of the audit of the books of your Company for the year ending 31st December last. The books, vouchers, etc., have been carefully examined, and we have much pleasure in certifying to their accuracy. As usual, all assets of a doubtful character have been eliminated. The accompanying statement indicates the financial position of your Company as at 31st December.

Respectfully submitted.

H. STEPHENS, SHERMAN E. TOWNSEND, } Auditors.

HAMILTON, 3rd March, 1891.

FINANCIAL STATEMENT.

Income.

Premium receipts, net	$210,736 63	
Receipts from all other sources	34,828 78	
		$245,565 31

Disbursements.

Claims by death, net	$ 98,850 00	
Dividends to policyholders	52,118 06	
Surrendered policies	840 16	
General expenses	63,674 03	
		$212,482 25

Assets.

Mortgages, debentures and bonds	$ 98,355 36	
Cash in banks and on hand	55,764 55	
Loans on policies	3,504 62	
Other Ledger assets, net	10,435 95	
Premiums outstanding and deferred (10% deducted)	37,449 61	
Interest accrued	1,598 66	
Re-insurance due (since received)	2,000 00	
		$209,108 75
Guarantee capital subject to call		619,803 00
Capital and Assets		$828,911 75

Liabilities.

Assurance or Reserve Fund, including $6,500 claims waiting proof	$130,160 96	
Surplus of assets and capital on policyholders' accounts		$698,750 79

Mr. James H. Beatty, president, in moving the adoption of the report, and after expressing the pleasure it afforded him to do so, said:—

Education of public sentiment in favor of life insurance has been rapidly extending for many years. There are few people now who do not believe in the benefits and advantages it affords, though not determined to secure it. Different from other matters of trade or finance, the demand does not to any extent precede the supply. Life insurance is seldom sought by those who are in need of it, but, on the other hand, those who are in need of it must be sought and persuaded.

The rapid growth of this business may be seen from the amount of assurance written in 1880 as compared with that written in 1889. The full report for 1890 is not yet issued. The amount written in Canada in 1880 was $13,906,887, of which $7,547,876 was written by Canadian companies and $6,359,011 by foreign companies. In 1889 the total amount written by 31 companies was $44,556,937, of which $26,438,358 was written by Canadian companies, and $18,118,579 by foreign companies. The amount paid for death claims in 1889 was $2,483,818. The greater growth of business written by Canadian companies is due to a growing sentiment in favor of home institutions, and the greater number of thoroughly responsible home companies now in the field.

The Federal has paid, within the past three years, to beneficiaries of the insured, over a quarter of a million dollars, secured at a comparatively small cost to those benefited.

Mr. Wm. Kerns, in seconding the adoption of the report, referred particularly to the agency department. He said the time is not long past when life insurance agents were not favorably received. Probably the lack of a sufficient respect for them was in part due to a want of appreciation of the cause they represented, and the good they were endeavoring to do. Now the intelligent agent is well regarded and received, however, the better general knowledge existing of the principles and plans of life insurance demands a correspondingly better representation in the agent. The successful agent of to-day must be a man of education, good address, energy, tact and personal magnetism, in fact, must be possessed of excellent qualities of body and mind. The large number of such men now employed in this work is evidence of the magnitude of the interests involved.

The resolution was then put and carried unanimously.

On motion, the secretary was instructed to deposit a ballot to elect as directors the gentlemen who constituted the retiring board. After passing the usual votes of thanks, the meeting adjourned.

At a subsequent meeting of the directors Mr. James H. Beatty was re-elected president; Messrs. Wm. Kerns, M.L.A., and A. Burns, LL.D., vice-presidents; David Dexter, managing director; A. Wolverton, M.D., medical director.

CONNECTICUT
FIRE INSURANCE CO.
OF HARTFORD, CONN.
CASH CAPITAL, - - ONE MILLION DOLLARS.
CASH ASSETS, - TWO AND A HALF MILLION DOLLARS.
J. D. BROWNE, President.
CHARLES R. BURT, Secretary. L. W. CLARKE, Ass't-Secretary.
DOMINION GOVERNMENT DEPOSIT, $100,000.00.
GEO. H. McHENRY, Agent, MONTREAL