

# Cotton Suitings for Holiday Wear.

We are now showing a well-assorted Stock of Summer Dress Materials as follows :

**Fancy Muslins, Cotton and Silk Stripe Voiles, Silk Muslins, White Piques, etc.**

**Also, 7,000 yards American Cotton Sport Stripes**

Suitable for Ladies' Skirts and Dresses, Children's & Misses Overalls. Can be bought from the piece or by the end. Large variety of patterns.

Value for 60c. per yard.

Selling at 38 cts, per yard

Just opened, a small quantity of Blk. and Cold. Wool. Good quality. "Substitute for Bee Hive."

**Marshall Bros**

## Side Talks by Ruth Cameron



RUTH CAMERON

**THE BARBER OF K.**  
In a certain small city, a country seat of less than ten thousand inhabitants, there is a barber who has managed in the last two years to put all his work on the appointment basis. Shaves, hair cuts, shampoos, all have to be arranged for and yet so eager are his customers that often he is dated up for several days in advance. In this way he never has any spare time left on his hands which, of course, greatly increases his earning power. They consult the Barber's Convenience Instead of Theirs.

I asked him one day while he was shampooing my hair (he is unusual in this also, so that many women prefer him to the shampooist of their own sex) how he managed to persuade customers to plan ahead. I always thought that the essence of shaves and hair cuts was that one dropped in for them in one's own time rather than the barber's. Incidentally, there are several other barbers in town to whom customers, who objected to planning ahead, could well go. "Well," he said, "I don't like to blow my own horn but the fact is that I've been working in this town some time and kind of got people attached to me by trying to give them a little more attention and a little better work than they could get elsewhere. Of course it was some job to work them up to the habit of planning ahead, but when they found they had to do it most of them came around. I don't mean that I do anything fancy or remarkable, just that I try to do the work a little better. You know the way I look at it a man doesn't have to be such a great sight better in his line to get customers into the habit of coming to him. If he's just a little better that will do it."

**Boots Who Shines The Heels.**  
"As for myself, there's a bootblack that I always get to shine my shoes because he don't skimp the heels the way most of them do. If I can't get

that boy I'll wait and come back later. It's the same way with a good stand. You notice there's other barber shops in town that have got better stands than I have, me being a little off the main street, but I say if you can make your work known to be better than the other fellows, even just a little better, people don't mind coming down the side street.

**How Emerson Would Have Appreciated That Barber.**

"Did you ever hear this?" I asked: "If a man can write a better book or preach a better sermon or make a better mousetrap than his neighbour though his hut be in the forest the world will make a beaten track to his door." The barber suspended his toweling to listen and as I finished, the pleased satisfaction of one who finds that the convictions towards which he has been dumbly working have been reached and expressed by a master of language spread over his face. "No, I ain't ever heard it," he said, "but it's a wonder."

Would Emerson have enjoyed meeting the barber of K—?

## No "Mayflowers" in London?

If there are in England any descendants of the little band of Pilgrims who sailed in the Mayflower 228 years ago, they are difficult to discover. An American woman living in London has been trying to find them, and with that object she inserted advertisements asking any "Mayflowers" now in London to meet her at any hotel at a certain hour.

The appointed hour came, and the American woman waited. A moving picture photographer, several newspaper photographers and a dozen reporters arrived and were mistakenly and enthusiastically greeted as Mayflowers. There was an air of eager expectancy and suppressed excitement. Everybody waited for 45 minutes, but not a single Mayflower appeared. There were signs of disappointment.

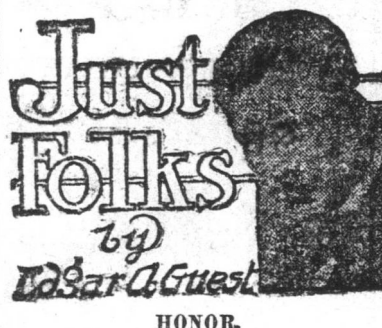
"But there must be some Mayflowers in London," said the American woman to the reporters. "I can't be the only one." She looked again at the door, but there was no sound of footsteps and the meeting adjourned.

May 20th, 1919.

## Tinned Pineapple.

Received To-Day:  
100 Cases 2 1-2's Pineapple.  
25 Cases 2's Pineapple.  
25 Cases 2's, sliced, Pineapple.

**Soper & Moore**  
Importers and Jobbers.



**Just Folks by Edgar A. Guest**  
HONOR.

Nothing matters only this: That the fight you made was fair. Goals of glory you may miss. Honors you may fail to wear, But if you have done your best, You have met the real test.

Not in victory alone Is the worth of mortals told, God has never made it known That he sent us here for gold. We must dare for what is right But we need not win the fight.

Nothing matters save that we Shall not sell our souls for gain; Shall not, for the victory, On our honor place a stain; Better is it not to win Than to triumph, black with sin.

Take the failure if you must, Think no more about the prize, Your battle has been just. You have conquered in His eyes. You shall rest in peace at night If you've made an honest fight.

## Singing With Feathers.

BIRD-NOTES THAT PUZZLE NATURALISTS.

Has it ever occurred to you that many of the sounds which birds make do not come from their throats at all, but are produced as mechanically as the noise made by a boy rattling a stick along palings?

One kind of woodpecker produces a sound exactly like the distant roll of a drum, which can be heard half a mile away on a still day.

The "beats" are made at the rate of at least sixteen per second, and how the bird can do it is one of the many mysteries of nature which has still to be solved.

The "bleating" of a snipe is another puzzling performance. The snipe has a way of rising high in the air, then dipping sharply, with wings and tail outspread.

The wings quiver from force of air pressure driven through them, and the sound is believed to come from the rapid fluttering of the individual feathers. In any case the sound is produced not vocally, but instrumentally.

You have perhaps heard a corn-crake "rasping." It is a most harsh and unpleasant noise, rather like that of a mowing machine. It is more than suspected that this sound, too, is produced otherwise than from the throat of the bird.

In America is a sort of nightjar called by the country folk a "bull-bat." Like other nightjars, it is a night-flying bird, but sometimes comes out in the twilight. The sound this bird makes is a curious booming drone which certainly does not come from the throat, but is probably made by its wings as it swoops after an insect.

## STAFFORDS' PHORATONE.

A reliable combination of expectorants for relief of pulmonary affections.

**Coughs, Colds, Hoarseness, Bronchitis,** and other inflamed conditions of the lungs and air passages.

Manufactured only by **Dr. F. Stafford & Son,** Wholesale Chemists & Druggists, St. John's, Newfoundland.

TO-MORROW.



WILL MASON

Tomorrow is the grandest day—an antidote for sorrow! There's no despair for any joy who banks on his to-morrow. To-day may be a frost and crime, I'm looking; I waste no portion of my time complaining and a gadgooking ever forward.

I've always had the pleasant gift of banking on to-morrow; and so my old bald head I lift above the tides of sorrow. You say, "To-morrow, if it comes, will call forth sultry phrases; let's weep and gnash our toothless gums, and curse our luck like blazes." And you are old, beyond your years, infirm throughout your body; your eyes are boiled in scalding tears, and I am young and gaudy. I am as chipper as a colt, no trouble will I borrow; and if to-day gives me a jolt, I'm banking on to-morrow. To-morrow is the blindest day, the balm for all our bruises! When men shoot this belief away, all hope and pep he loses. Oh, yesterday made people cry, to-day we think is sadder; to-morrow's stacking up so high we reach it with a ladder. So let us tin our tiresome tears, and can our sobe and sorrow, and hang pink tassels on our ears, and bank on our to-morrow.

Minard's Liniment Co., Limited. Gentlemen—Theodore Dorais, a customer of mine, was completely cured of rheumatism after five years of suffering, by the judicious use of MINARD'S LINIMENT.

The above facts can be verified by writing to him, to the Parish Priest or any of his neighbors.

A. COTE, Merchant, St. Isidore, Que., 12 May, '98.

THIS ONE MEANS SOMETHING.

The Berlin Cabinet calls the peace treaty "the paragraphed song of hate which was written at Versailles." It makes a difference in a song of hate who sings it.—New York World.

A DANGEROUS COMPLAINT.

Bolshevism: "grippe rouge" is a dangerous complaint. There are organisms which confronted with the red bacillus simply cannot defend themselves. The so-called statesmen deliberating in Paris made a huge mistake in one thing—namely, in that they thought that the victorious nations were immune from this bacillus.—Vilag (Hungarian).

## RAISINS!

2 Crown . . . . .25's Seedless, Loose . . . . .25's  
Seedless . . . . .pkgs. Seeded, Loose . . . . .25's

SEEDED, Pks. "Karat". SEEDED, Pks. "Sunmaid".

## TINNED FRUITS

APRICOTS, Whole & Sliced; EGG PLUMS, PEACHES, Whole & Sliced; BARTLETT PEARS, STRAWBERRIES, ROYAL ANNE CHERRIES

CUSTARD POWDER, Bird's and Holbrook's, JELLY POWDER, Pure Gold and Shirriff's, MARMALADE, 1 & 2 lb. glass, 7 lb. tins, ORANGE and APRICOT PULP, Cherries in Marachino, Pure Honey, Preserved Ginger Chicken (Tins) Sheet Gelatine, Knox Gelatine, Shelled Walnuts.

**BOWRING Bros., Limited,** GROCERY DEPARTMENT.

## NEW GOODS Now in Stock.

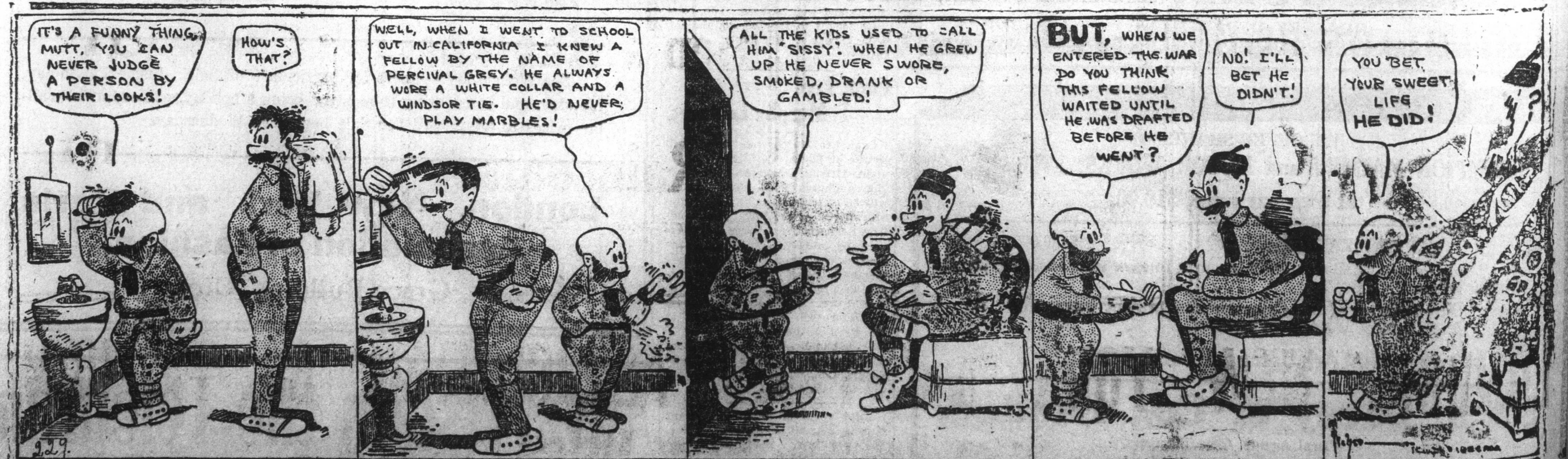
Scotch Oatmeal, "Rola" Egg Powder, Army Rations, Blue Starch, Sinclair's "Fidelity" Hams, Sinclair's "Fidelity" Bacon, Sinclair's "Cedar Rapids" Sliced Pineapple, 2's & 2 1/2's, New Texas Onions, Bacon, Fresh Bologna Sausage, Heinz Baked Beans, 30c. tin, Heinz Porkless Beans, 30c. tin.

## "International" Brand FAMILY MEATS PORK.

Small Rib Cuts, Jowls with Tongues, California Apricots, New Cabbage, California Oranges, California Lemons, Table Apples, Moir's Cakes, California Prunes, Iry Soap—Boxes of 50 bars, "Sunmaid" Seeded Raisins, "Sunmaid" Seedless Raisins.

**C. P. EAGAN,** Duckworth Street and Queen's Road.

IT LOOKS LIKE PERCIVAL RAN TRUE TO FORM.



## GENTS DEPARTMENT

Second Floor  
Fifth Avenue  
Claret and Top  
Trench Coat  
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Military Styles  
Shades.  
Panama & Legho  
Dancing Sho

## SPECIAL.

(1000) ONE THOUSAND assorted pairs of La Pumps, also High Cut in colors of White, Bronze, Grey, Salmon etc.

## St. J.

## LADIES' SUITS

800 (eight hundred) Blues or Black Serges, tailored in correct styles. Also elegant Tailored Suits of fine Serge Gabardines, in the latest New York fashions. Beautiful Satin and Silks. Colors of Fawn, Blue, Shepherd's Brown, etc., etc.

## LADIES' DRESSES

One Thousand DRESSES in Georgette, Crepe de and Silk, in colors of Pink, Blue (light and dark), Brown, Black, etc., etc.

(1000) ONE THOUSAND SKIRTS, in Serge, Cottons and Flannel shades and designs.

## A D.

It may be a Dance your best, whether he admired. Our wonderful thing to bring out your

## Dolman Cape

They fluttered in the smartest and newest from our Department. We wish we had space we should here. The Poiret Twill, Velour, Crystall Cloth, Fine S

**LONDON**