

"Then what is it he's not going to do?"

The boy hesitated again. "Father takes in washing," he finally burst out, proudly defiant, "and I help him, and we do it good, I tell you! No one ever complains. Father says if you can't do what you want to, you can try something else, and that was all he could do, and found out he could wash and iron good, and a lot of it."

Junius considerably looked straight ahead of him, not wishing to add to the embarrassment of Edward Billings Henry, Junior, but he could not resist the temptation to ask, "Are you going to tell this to Mr. Florins?"

"No, sir-ee!" responded the boy, proudly. "Father ain't going to do washings—any longer if I can get the job."

The car entered Congress Square, drew up in front of an imposing stone building, and stopped. The driver removed his goggles and turned a pair of pleasant gray eyes on the boy. "Well, Edward Billings, here we are—and you've got the job all right. Can you come in the morning?"

Edward Billings nearly fell off the seat.

"W-hat?" he stammered.

"The job is yours," smiled the young man. "I happen to be that same Mr. Florins, who, you have assured me, will never regret employing you. My office is on the second floor here. I did advertise for a boy, but had totally forgotten it." He gave a short laugh; business had never oppressed Junius Florins. "Report in the morning, please, and we'll see about a suit and some shoes and that stone-bruised toe."

Out of the automobile Edward Billings Henry tumbled in a dazed condition, and stood beside his new employer, looking up speechlessly.

"I'll advance you a car fare on your salary," the young man continued. He carefully avoided the pocket where lay the nickel previously owned by his passenger, and produced the change. "And, Edward Billings, just tell your father from me that his maxims work out so well that I'm thinking of adopting them myself."

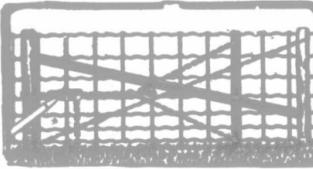
FARMING IN ALASKA

There is a chance to make good money in farming in Alaska. Many have an idea that because it is severely cold in winter and the winters are long, that it is impossible for cereals to grow, but such is not the case. As a matter of fact, nature has regulated things so that in the far North latitudes vegetation grows much faster than it does farther South, seemingly realizing that it has to hustle to make up for the short season. Vegetables, and, in fact, all eatables, are high in Alaska, and if some of the prospectors would start a garden they would find gold quicker than by looking in the rocks.

Suburban Life says that in the north of Alaska, where the country is frozen solid through most of the months of the year, is said to be a plot of several acres owned and worked by a young miner named Karshner, which yields profusely most of the common garden vegetables known to more temperate climates. Karshner was prospecting for gold through this region last year, and found, instead, a spring of hot water. Investigation showed him that many acres of land here was warmed and irrigated during the entire year by innumerable hot springs. His valley was surrounded by snow and ice, but the soil of the little plot was moist and warm to the touch.

The prospector immediately abandoned his search for raw gold, and decided to become a farmer. He sent southward for tomato, potato, cabbage, squash and other seeds, and sowed his land. In a short time his plants pushed through the earth, and speedily matured. His first crop of fresh vegetables was sold at fabulous prices. A few melons, which he raised as an experiment, were disposed of for a small fortune.

Karshner, next season, proposes to double the yield of his farm. He has also invested in chickens, and sells fresh eggs to the miners of the neighborhood.



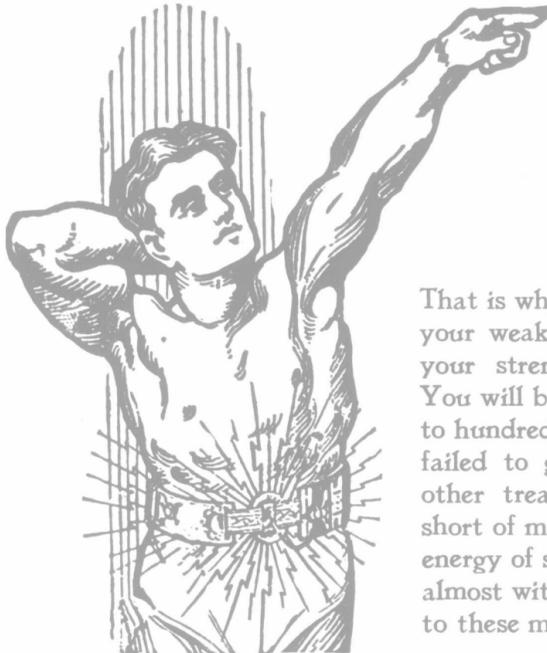
HOW TO BUILD A GOOD FENCE

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happy, enthused and shouting with gladness in the possession of the full vigor of perfect manhood. These men will at any time be glad to tell you what I have done for them.

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