

## SCOPE AND CLASSIFICATION OF WORK.

The memorandum herewith submitted alternately assumes two standpoints from which the problems before the business interests of the country may be studied: viz.—

(a) The standpoint of the various factors that enter into the upbuilding of Trade, such as Market opportunities at Home and Abroad, Credit information and Banking facilities, Commercial training, Transportation facilities, Labour, Immigration, Industrial equipment, Industrial research, and the study of Raw Materials.

(b) The standpoint of the various classes of goods into which the production of the country falls.

In the following pages it is suggested that a number of Committees be assigned to certain definite problems developing from each of these viewpoints and that group "b" be confronted with a series of questions along lines analogous to those herein indicated. In addition it is suggested that as a matter of convenience, first in handling the secretarial side of the work, and later in keeping the convention from being swamped by irrelevant suggestions and discussion, a *Committee on Recommendations* be appointed, and that to this Committee all other Committees doing "field work" hand in their memoranda prior to the Convention.