

<b>PROGRAMS &amp; PLAYERS CROSS REFERENCE TABLE</b>	
<b>Player</b>	<b>Programs and Activities</b>
DFAIT	High-level visits; high-level political dialogue; market intelligence and information; trade missions; PEMD; trade and investment support in India; trade promotion activities in Canada and in India; access to decision makers.
CIDA INC	Joint ventures and strategic alliances.
CIDA Bilateral	Short and long term technical assistance on policy bottlenecks; studies; technology transfers.
EDC	Export insurance and financing.
ENVCAN	Environmental and sustainable development activities through information exchange and training to support capacity building activities. Through environmental workshops, showcasing of Canadian alternative or more benign technologies.
COTE	Environmental workshops; training and technology transfers.
IC	Development of sectoral strategies for international business development; bilateral relationships with counterpart in India.
NR	Scientific and technical relations with Mining Sector and Government of India; promotion support for mining services, products and technology.
CCC	Trade facilitator for Canadian firms selling to foreign governments and approved private-sector buyers. Guarantees contract performance.
Alberta Gvmnt	Trade support; oil and gas expertise.
BC Gvmnt	Trade support; focused on energy, agrifood, film and video production, and the environment.
Ontario Gvmnt	Business ambassadors program; linkages.
CIBC	Bilateral Business Council; information dissemination; networking; counselling; joint venture program.
CMA	Networking; identification of joint venture partners.
APFC	Networking; awareness building; seminars.
BCNI	Trade missions; awareness building.
CBoC	Applied research projects.