Name: Address: Peter D. Goetz and Associates 3635 South Lawrence, Suite L

Tacoma, WA 98409

U.S.A.

Mr. Peter D. Goetz, Owner 206-474-2031 Contact:

Telephone: Fax:

206-474-3042

- Imports used grand pianos (Yamaha, Kawai) from Japan.
- Obtains information from trade fairs to aid in purchasing decisions.
- Has never heard of Canadian sources.
- Prefers to be contacted by a manufacturer's representative or via trade fairs.
- Actively seeking sources of supply for good quality, used grand pianos (well-known brands).

Name: Address:

Rotenberg Pianos 1675 Rollins Road

Burlingame, CA 94010

U.S.A.

Contact:

Mr. David Rotenberg, Owner 415-697-1020

Telephone:

- Imports grand pianos from West Germany and England.
- Has never tried Canadian sources.
- Prefers to be contacted by the Canadian firm via a manufacturer's representative, a distributor, brochures and/or to visit the Canadian company and its facilities.
- Actively seeking sources of supply for brand name grand pianos.