TORONTO

INTERNATIONAL TRADE CENTRE Dominion Public Building 4th Floor 1 Front Street West Toronto, Ontario M5J 1A4

W.W. (Bill) Cram Executive Director Telephone: (416) 973-5001

Dennis Baker Director and Senior Trade Commissioner Telephone: (416) 973-5049

Hendrik Weiler Trade Commissioner Telephone: (416) 973-5188

John Lambermont Trade Commissioner Telephone: (416) 973-5187

David Clendenning Trade Commissioner Telephone: (416) 973-6154

Yolande Baldachin Trade Commissioner Telephone: (416) 973-5054

Ken DeWolf Trade Commissioner Telephone: (416) 973-5019

Geoffrey Jones Trade Commissioner Telephone: (416) 973-5052

Shirley Townsend Trade Commissioner Telephone: (416) 973-5060 Business Services Centre: (416) 973-4782 Facsimile: (416) 973-8161 Telex: 065-24378

U.S.A. East, Caribbean and Central America; Caribbean Development Bank, NEBS, NEXUS.

U.S.A. West; Northern Ontario Trade Development (Fednor Liaison); NEBS; NEXUS.

Europe; Export Financing and Capital Projects; EDC Liaison; Export Control; European Bank for Reconstruction and Development.

Japan; South America and Mexico; Inter American Development Bank.

Africa and Middle East; African Development Bank; CIDA Liaison; Coordinator, International Financial Institutions, World Bank.

Asia Pacific South; Asian Development Bank; "Trade Shows Made Profitable" Workshops; Business School Relations.

East Asia; Ontario Export Promotion Coordination Committee; Export Education Workshops

WINNIPEG

INTERNATIONAL TRADE CENTRE

8th Floor 330 Portage Avenue P.O. Box 981 Winnipeg, Manitoba R3C 2V2

Rainer Andersen Executive Director Telephone: (204) 983-2300

Michael Clark Senior Trade Commissioner/Director Telephone: (204) 983-4099

Tony Van Rosmalen Trade Commissioner/Manager Telephone: (204) 983-2387

R.G. (Dick) Davis Trade Commissioner Telephone: (204) 983-4586

Ronald Laing Trade Commissioner Telephone: (204) 983-2594

Debby Horoshok PEMD Coordinator Telephone: (204) 983-4540

Shannon Coughlin Manager, Business Services Centre Telephone: (204) 983-2097

Grace Advent-Kusie Secretary Telephone: (204) 983-7349

Nancy Zubriski Administrative Assistant Telephone: (203) 983-6531 Business Services Centre: (204) 983-8036 Facsimile: (204) 983-2187 Telex: 07-57624

Geographic: Mid & South America; Overall ITC program management and administration. Sectors: power, mining, oil/gas and service companies.

Geographic: Europe, Africa, Middle East. Deputy Director for Division. Sectors: agriculture/food/ grains; fisheries, chemicals.

Geographic: United States. WIN exports operations, divisional finances, countertrade, NEBS, NEXUS.

Geographic: Asia Pacific. Sectors: consumer products, education/training, medical products, forest products, cultural industries, technology products.

Program for Export Market Development (PEMD), Word Administration.

General export information, publications, research and advisory services.

Division registry, logging of telexes and facsimile, distribution of outgoing mail, event organization assistance.

Event arrangement and coordination

٤