

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? No

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Jericho, New York

COMMENTS?

None

BEN KOZLOFF, INC.
TRADER
35 East Wacker Drive
Chicago, Illinois 60601

PHONE: 800-621-1036
CONTACT: Hugh Wilkerson

APPROXIMATE ANNUAL SALES (US \$): Over \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, Shatter Pack; Flounder - 5# Cello, Shatter Pack; Haddock - 5# Cello, Shatter Pack; Ocean Catfish - 5# Cello, Shatter Pack; Ocean Perch - 5# Cello, Shatter Pack; Pollock - 5# Cello, Shatter Pack; Salmon; Trout; Sole - 5# Cello, Shatter Pack; Turbot - 10# Layer Pack

Frozen Shellfish: Sea Scallops; Lobster Meat (Various); Snow Crab Clusters; Snow Crab Cocktail Claws; Other Crab Products - IQF (Legs)

PURCHASE FROM? Worldwide

HAVE OWN PRIVATE LABEL? No

WILLING TO TRY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Boston

COMMENTS?

"They can call [Mr. Wilkerson] direct."

KRAFT McCALLUN
WHOLESALE/DISTRIBUTOR
4401 NE 53 Road
Gainesville, Florida 32602

PHONE: 904-378-1517
CONTACT: W. S. McRag

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Flounder - IQF; Ocean Perch - 5# Cello; Pollock - 10# Layer Pack; Trout - IQF; Sole - IQF; Turbot - IQF, Shatter Pack