

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :471-WARSAW

007-POWER & ENERGY EQUIP. & SERV.
EAST GERMANY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

TO LIAISE WITH GDR AND MISSION ORGANIZERS TO ENSURE THAT THE GDR ENVIRONMENT MISSION TO QUEBEC AND TORONTO INCORPORATES CONTACTS FROM CANADIAN LIGNITE POLLUTION CONTROL SYSTEMS PRODUCERS.

FOLLOW-UP WITH MISSION PARTICIPANTS

PREPARATION OF DETAILED LIST OF CANADIAN COMPANIES AND PRODUCTS BASED ON BOSS AND PREVIOUS CONTACTS.

ANTICIPATED RESULTS:

TO ESTABLISH DIALOGUE WITH CANADIAN COMPANIES

TO STIMULATE GDR'S INTEREST IN CANADIAN PRODUCTS AND CONTROLLING SERVICES.

TO INTRODUCE ONCE CANADIAN FIRM INTO THE MARKET.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 TO ASSIST DRIE WITH PROPOSED MISSION ACTIVITIES.

QUARTER: 2 -----

QUARTER: 3 To liaise with GDR decision makers in this sector and supply input to proposed mission to Toronto and Montreal

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

MISSION NOT YET ORGANIZED.

- 1) Missions have not taken place.
- 2) GDR interest seems directed at Canada as export market rather than supplier.