

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 471-WARSAW

009-FOREST PRODUCTS, EQUIP, SERVICES  
POLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

CORPORATE LIAISON WITH FOREIGN TRADE ORGANIZATION POLIMEX-CEKOP  
TO DETERMINE SPECIFICATIONS FOR DEVELOPMENT OF PULP AND PAPER  
MILLS.

TO ASSIST CDN COMPANIES TO BID ON TWO OR  
THREE MAJOR PROJECTS IDENTIFIED FOR  
DEVELOPMENT UNDER 5-YEAR PLAN.

GENERATE INTEREST BY CANADIAN COMPANIES IN PLANS FOR MODERNIZA-  
TION OF THE PLANTS FOR POLISH PULP AND PAPER INDUSTRY.

BIDS BY CANADIAN COMPANIES SPECIALIZING IN  
ENGINEERING AND EQUIPMENT MANUFACTURE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 FOLLOW-UP ON PROJECTS IDENTIFIED IN LAST  
QUARTER.

SPECIFICATIONS ON 7 PROJECTS AND EQUIPMENT  
REQUIREMENTS FORWARDED TO CANADIAN INDUSTRY.

QUARTER: 3 1) SURVEY POTENTIAL PROJECTS IN PULP & PAPER  
SECTOR.

1) POST IS IN CONTACT WITH SEVERAL POTENTIAL  
CDN SUPPLIERS; 2) POST ARRANGED PROGRAM OF CALLS  
FOR NICHOLSON MURDIE REPRESENTATIVE. HE WILL  
RETURN IN FEB.

QUARTER: 4 SURVEY POTENTIAL PROJECTS IN PULP AND PAPER  
SECTOR.

POST IDENTIFIED IBRD FINANCED PROJECT AND IS IN  
CONTACT WITH CCC AND POTENTIAL SUPPLIERS.  
ASSISTED NICHOLSON MURDIE IN ESTABLISHING AGENCY  
AGREEMENT.