

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 2ND QUARTER OF 1986 (862)

Summary for SUB-REGION: UNITED STATES EAST

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	14.1	0.0	34.5	0.0	8.80	3357 (Enquires)
	from Territory	7.4	0.0	25.1	0.0	5.96	2157 (Enquires)
B. Export Promotion Projects and Events		7.4	0.0	7.7	0.0	2.65	56 (Projects/Events)
C. Other Trade Development Activities		14.6	0.0	5.0	0.0	3.28	
D. Promotional Projects		7.8	0.0	12.5	0.0	3.62	64 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	2.3	0.0	0.2	0.0	0.40	48 (Enquiries)
	from Territory	5.1	0.0	1.5	0.0	1.11	227 (Enquiries)
F. Service to Government	External Affairs	5.9	0.0	2.9	0.0	1.50	81 (Reports)
	OGDs, Provinces, ETC	3.7	0.0	2.3	0.0	1.02	103 (Contacts)
G. Administration	Program Management	13.9	0.0	1.4	0.0	2.49	
	Leave, Professional Dev.	6.4	0.0	4.9	0.0	1.95	
Total TID Program		88.6	0.0	98.0	0.0	32.78	
H. Other Programs		11.5	0.0	2.0	0.0	2.22	

Trade Officers: 35

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS