WHY

The New Lincoln Fountain Pen

A. A. Waterman & Co.

is the most satisfactory pen for the Canadian Trade

- 1st It is absolutely guaranteed by a Canadian House who do not depend on Fountain Pen business only.
- 2nd It is thoroughly high-grade in every particular.
- 3rd It is by far the best value made.
- 4th We have all parts in stock and look after all repairs in Toronto.
- 5th A few pens may be enclosed with other goods or with any parcel from Toronto, as required.

LINCOLN FOUNTAIN PEN MARE EV A A WATE RMAN & CO. HEN YOUR

No. 103 All styles. Retail price, \$1.50



No. 503 - All styles, regular \$4.00 size. Retail price, \$2.50



Gold mounted patterns in all styles and sizes

If you do not now carry the New Lincoln, order a sample and compare the value

Warwick Bros. & Rutter, Limited
Distributors for Canada TORONTO