

CHIGNECTO POST SUPPLEMENT.

quire for their trade. Stoves have been shipped to Newfoundland, Bermuda and the West Indies, and as it is expected to manufacture from 250 to 300 stoves per week this trade will be extended and increased.

James R. Ayer,

TANNER, AND MANUFACTURER OF WATERPROOF LARAKINS, SHOE PACKS, MOCCASINS AND LACE LEATHER. ALSO, HAND MADE WHOLE STOCK, WAX, KIPP, CALF AND GRAIN BOOTS; SINGLE DRIVING HARNESS, DOUBLE TEAM HARNESS, TEAM AND DRIVING COLLARS, MIDDLE SACKVILLE, N. B.

It would be difficult to overestimate the importance of the great business carried on by Mr. James R. Ayer, that is, its importance so far as the people of Sackville and vicinity are concerned; for not only does it afford remunerative employment to a great number of men directly, but also to many more indirectly, as it supplies a means of disposing of all kinds of farm products.

The magnitude of the tanning industry carried on by Mr. Ayer can hardly be appreciated, but when it is known that 400 hides and 200 skins are tanned weekly, a person begins to realize the extent of the business. The tanneries are fitted up with improved machinery which is run by steam. All the stock tanned is manufactured on the premises.

The hides for this business come from all parts of the Maritime Provinces, a by no means small amount coming from the island of Cape Breton. Rough tallow is also bought wherever available, and this is tried out and a superior article is manufactured, which is sold to the railways and the various mills in Moncton for lubricating purposes.

More than thirty different styles of harnesses are manufactured, varying in price from \$10.00 to \$35.00. About fifty men are employed in this department, and about \$55,000 worth of harnesses are turned out annually. It is the largest harness shop in the Maritime Provinces. The manufacture of larakins and shoe packs was commenced about twenty years ago, and from small beginnings has got to be one of the most important departments of the great enterprise. Lace leather is also manufactured and sold by the side or in strips. A large number of men are employed in the manufacture of men's long boots, in calf, grain and kipp leather, and 375 pairs are turned out weekly, and as the stock used is carefully selected, and skillful workmen employed, a ready and constantly growing demand is being created and supplied.

Mr. Ayer, who is a native of Sackville, is a comparatively young man, and succeeded his father, who inaugurated this enterprise more than fifty years ago, but upon a much smaller scale than that now operated. Mr. Jas. R. Ayer has acquired and well deserves the reputation of being one of the most enterprising men of the country. When he took charge he commenced extending his business and it has increased year by year until it has reached its present large proportions, and is an illustration of what well directed pluck and enterprise can do in this country of ours.

A large and varied stock of general merchandise consisting of flour, feed, meal, pork, beef, staple groceries, dry goods, hardware, furniture, &c., is kept constantly on hand to supply the many and varied wants of his large number of employees, and gives employment to a staff of assistants who give particular prompt and polite attention to customers.

The premises occupied are naturally very large and extensive, ten separate buildings are required for the manufacturing and warehousing of the goods handled, and occupying an area of close upon two acres in extent. 145 men are employed and about 150,000 dollars worth of goods are manufactured and placed upon the market, which includes the whole of the Maritime Provinces and parts of Ontario and Quebec. Three travellers are kept constantly on the road and three book-keepers are employed in the office. This large business is thoroughly systematized and orders are filled with a promptness and accuracy which might be profitably imitated by many much smaller undertakings. Mr. Ayer intends building a much larger and more conveniently arranged store this year, but the plans are not yet completed, and we cannot at this time give any definite statement of it.

In connection with the harness business, he is prepared to supply the trade, with carriage robes, blankets, whips, boots &c., and everything that goes to make a complete and comprehensive stock of horse furnishings, and the prices quoted are bottom figures, quality being considered.

Mount Allison Academy and Commercial College.

SACKVILLE, N. B.

Detailed description of the record, resources, aims and prospects of this institution, is, of course, quite beyond our power to give in the necessarily limited space available, and we will simply say here, that it was organized in 1843, and is therefore, now in its semi-centennial year. It is conducted on strictly non-sectarian principles. The general denominational control under which it is placed, however, furnishes a sufficient guarantee that the moral and spiritual welfare of the students will not be neglected. The social advantages of the institution are unique. Through the kindness of Principal and Mrs. Borden, of the Ladies' College, with its 150 students, the students from the other branches are frequently invited to receptions in its drawing rooms, and occasionally the young ladies are invited to the Academy parlors. These social evenings, cannot but have a highly elevating and refining influence, while they make college life more enjoyable.

A new gymnasium was fitted up last year, with the best appliances, and a competent instructor engaged. The students have access to one of the finest libraries in the Provinces. In the reading room are found the principal newspapers of Canada, and some from Great Britain and the United States. The building is large, and is beautifully situated, each room is warmed with hot water radiators, and always comfortable. The rooms are airy, with high ceilings, and are comfortably furnished. The sanitary conditions are good, and Sackville is noted as a healthy place. The dining hall is a large and attractive room, bright and cheery. Pupils are admitted any time, but the best time is at the commencement of the term, as the classes are then organized. The only pre-requisites for admission, are good moral character, ability to read and spell, and age sufficient to enable a pupil to prepare regularly for recitation.

The Alumni Society of Mount Allison offers two Scholarships of \$25 each: one in classics and the other in mathematics. Mr. J. Wesley Smith, of Halifax, has given \$25 to be awarded as prizes, \$20 is divided between the two highest in the commercial department, and \$5 is given for the best essays and recitations throughout the year. Mr. Charles Pickard, of Sackville, gives a prize of \$10 to the student who obtains the highest average in all his studies and department throughout the year.

Mr. C. W. Harrison, M. A., the Principal, has had sixteen years experience in his profession. He was formerly Professor of Natural Science, in Hamilton Ladies' College, in Ontario, and for some years was principal of an important high school in that province.

Mr. W. H. Dalpe, B. A., is an honor graduate of McGill University. He is a painstaking and very successful teacher. Madame Dalpe has charge of the French classes.

Mr. A. W. Young is a graduate of the Ontario Business College, and has charge of the commercial department. Mr. Geo. M. Blakney, the mathematical master, holds a first class provincial certificate, and is a very successful teacher.

Mrs. Young has had such success as teacher of photography and typewriting as guarantees the highest advantages to her pupils. The surroundings and atmosphere are of a character highly favorable to progress, especially when compared with those of large cities or bustling towns, and although it is true here, as elsewhere, that "there is no royal road to learning," and each student must depend principally upon himself for whatever advancement may be made, still the favorable conditions here present cannot but be of material advantage to every scholar.

Information relative to terms &c., will be furnished on application to the Principal, C. W. Harrison, M. A.

Blair Taylor,

CARRIAGE MAKING, REPAIRING AND PAINTING, SACKVILLE, N. B.

The work done by Mr. Taylor is dependable in the full sense of the word, for selected material is used and the workmanship first class. The premises, which have been occupied by him for the past sixteen years, are 30x40 feet and two stories high. Those who find it difficult to get their work done promptly and in a satisfactory manner would do well to make Mr. Taylor a call.

J. L. Black,

WHOLESALE AND RETAIL DEALER IN DRY GOODS, GROCERIES, PROVISIONS, HARDWARE AND FURNITURE, MIDDLE SACKVILLE, N. B.

Very few men are engaged in active business for forty years, and the number of those who carry on one certain enterprise for that length of time, is so small that when a case is met with, it can hardly be given too prominent mention, but, even if such were not the case, we would still be justified in ascribing to Mr. J. L. Black a leading position in this review of Sackville's representative business men, for no man is more universally known and esteemed, or is a more truly representative citizen in every sense of the word. He is a native of Amherst, N. S., and began operations as a dealer in dry goods and groceries, forty-four years ago, since which time it has grown to its present large proportions. He represented this constituency in the Legislative Assembly, for seven years, and he is also a member of the Board of Regents of Mount Allison University.

Mr. Black occupies spacious and convenient premises on Main St., and deals at both wholesale and retail, in flour, meal, feed, oats, hay, staple groceries, dry goods, clothing, hardware, furniture, &c., and carries a very large stock, quotes low prices and assures prompt service. The tailoring department, conducted by Mr. Snowden, gives employment to six assistants, so that orders can be filled at short notice, and those desiring a good fitting and honestly made garment can get just what they want at a moderate price at this establishment.

Mr. Black also makes a specialty of lumbermen's and farmer's supplies, and is prepared to fill the largest orders at the shortest notice. He has always made it a rule to deal liberally and fairly by his customers, and give them an opportunity to choose from a very large and complete stock, to sell all goods strictly on their merits, and to quote bottom prices on all commodities dealt in. Employment is given to quite a large staff of careful and attentive assistants, and customers are promptly as well as politely served.

Mr. Black is also largely engaged in the manufacture and shipment of lumber. His mills are located at Aboussagin, and are powered by water power, he also has two portable, rotary steam mills in different sections of the country. This department of his business gives employment to a large number of men. His shipments are principally to the English markets, and are made from Bellefleur and Point du Che, and last year, amounted to 3,000,000 feet, and the prospects are that a larger business will be done this year.

Large farming operations are also carried on, as Mr. Black is a practical and very successful farmer. One hundred acres were plowed last fall for seeding this spring and a hundred and twenty five acres will be planted this season with grain and roots. 1400 bushels of grain, 5,000 bushels of roots, and 300 tons of hay were harvested last fall to supply the large stock of horses and cattle kept. About 85 head of beef cattle are sold annually and the same number are wintered. He has 140 tons of hay to sell this spring, besides having had to supply his mills with a number of horses are kept. He has fifteen horses in his stable, seven of them being Clydesdales, and beauties they are. He imported two mares with foal, three years ago. One stallion that he has is said to be the handsomest horse of the breed in the Dominion, he is just three years old, and weighs 1800 pounds.

Amos Lawrence,

TINSMITH AND DEALER IN STOVES, CASTINGS &c., CORNER LORNE AND BRIDGE STS. SACKVILLE, N. B.

Mr. Lawrence commenced business late last fall and notwithstanding the hard times and bad winter weather, reports business much better than his expectations. The premises occupied are conveniently situated and are 25 x 40 feet in dimensions, and are well stocked with the latest and most improved machinery for the manufacture of all kinds of tinware. Furniture work and roofing orders will be promptly attended to, skilled and experienced workmen are employed in turning out the best work. An assortment of stoves is also carried and he gives close, personal attention to the business, his prices are very reasonable, and no pains are spared to satisfy every customer.

J. W. Sangster,

DENTIST, MAIN ST., SACKVILLE, N. B.

That it pays to take care of the teeth is a fact that every one learns by experience, sooner or later. The principle "better late than never" applies with especial force to the care of the teeth,

for in the present advanced stage of dentescence, much can be done to preserve impaired or badly injured teeth, and in this connection, we would call attention to the services of Dr. Sangster as an experienced and reliable practitioner, and who keeps well abreast of the times. He is about to take a course in the American College of Dental Surgery, in Chicago. This college is the only one of the kind in the States, and is for the promulgation of the most advanced knowledge of this science, and is only taken advantage of by the more advanced and regular practitioners. Dr. Sangster is a native of Nova Scotia, and commenced the practice of his profession here in 1883. He has an enviable reputation as a well informed and scientific dentist and he has the confidence of the public and we have no hesitation in guaranteeing satisfaction to those availing themselves of his services. Parties living out of town would do well to make arrangements by mail, as by so doing they will be spared unnecessary travelling and serve their own interests in every way.

Sackville Drug Store,

AMASA DIXON, PROPRIETOR, DRUGS, MEDICINES, CHEMICALS AND TOILET ARTICLES, SACKVILLE, N. B.

The drug store conducted by Mr. Amasa Dixon is so generally and favorably known throughout this vicinity, that commendation of it will appear quite superfluous to many of our readers, but a review of the business enterprises of this town to be complete must include mention of this popular establishment. The business was commenced in 1872, by the present proprietor, the store occupied on the corner of Main and York streets, and is the best business stand in the town, and is 30 x 50 feet in size, and is thoroughly fitted up, and is well lighted with full plate glass windows. Particular attention is given to the prompt and accurate compounding of prescriptions, and the assortment of drugs and medicines is so complete that all orders can be filled without delay. A soda fountain proves a great source of attraction to the thrifty of both sexes. A full line of druggist's sundries are carried, and the prices are in strict accordance with the lowest market rates.

Joseph W. Dobson,

HARNESS MANUFACTURER AND REPAIRER, SACKVILLE, N. B.

Considering the cost of the materials and the labor involved to make up a harness, it is sold at a very reasonable figure, and although it is possible to find establishments where fancy figures are charged, it is not as at the store of Mr. Joseph W. Dobson, who makes light and heavy harnesses of every description, and sells them at low prices. A specialty is made of custom and repair work, which is quickly and neatly done. The charges are moderate and we feel sure that all dealings with this gentleman will be entirely satisfactory.

B. B. Teed, M. A.,

BAIRESTER, NOTARY, INSURANCE AGENT, 50, SACKVILLE, N. B.

As the amount of insurable property in Sackville and vicinity is not only already large but is constantly increasing there is naturally a brisk demand for dependable insurance, at fair rates. Those who own no insurable property have all the more reason for insuring their lives, in order to protect those dependent upon them. Mr. B. B. Teed is prepared to place fire insurance to any amount desired in the Union Insurance Company, of London, which he represents, and to issue life policies of the London and Lancashire Life Insurance Company, which are liberal in their provisions and absolute in the protection they afford. Full information will cheerfully be given by him on application in person or by mail, and all instructions will be cheerfully executed.

H. F. Pickard,

DEALER IN GROCERIES AND PROVISIONS, MUSIC HALL BLOCK, SACKVILLE.

Prominent among the most enterprising business houses in Sackville is that conducted by Mr. H. F. Pickard, who is engaged in the carrying on of an establishment devoted to the sale of staple and fancy groceries and provisions, &c. He has built up a large retail trade which is annually increasing, and to those who have inspected his goods and prices this seems but the natural result of the excellence of the one and the lowness of the other. The store is centrally located in Music Hall Block, and is large and commodious. Prompt and accurate service is assured, and goods are delivered free of any part of the town.

Brunswick House,

THOMAS ESTABROOK, PROPRIETOR, FREE COACH TO AND FROM ALL TRAINS, SACKVILLE, N. B.

The Brunswick House may properly be called one of the "Institutions" of Sackville, for this hotel has been in existence so many years and has been so excellently managed from the start that it is well and favorably known to all whom business or pleasure call frequently to the town. It was established in 1868, by the father of the present proprietor. The old hotel was struck by lightning and burned to the ground, in August, 1882. The present hotel was opened to the public in 1883, and is a large, two-story building with Mansard roof, size 92 x 41, with an ell 45 x 35, containing 30 guest rooms, besides parlors, sitting, smoking and sample rooms, and has a fine, spacious and well lighted dining room. The hotel is conveniently and very pleasantly situated. It is a thoroughly neat and well kept hotel in every respect. The furnishings are modern and comfortable in style, while the service is efficient, being prompt and obliging. There is a stable connected with the house at which teams can be obtained at reasonable rates.

As Sackville is in the immediate vicinity of excellent hunting and fishing grounds and the genial proprietor an enthusiastic sportsman, brothers of the gun and rod will find this hotel just the place to make a halt for a few days, where they can get points about hunting and fishing to the best advantage.

R. S. Pridham,

PHOTOGRAPHER, MAIN ST., SACKVILLE, N. B., AND AMHERST, N. S.

Since the time that the great French artist discovered the art of daguerreotyping, photography has been making rapid and continual advances, until today it occupies a position of commanding influence. The photographic studios conducted by Mr. R. S. Pridham have been under his management for many years, and the popularity and success which he has attained in this business speak most conclusively for his skill as an artist and the good taste of the people of Sackville and Amherst. He occupies a fine studio where he is prepared to offer his patrons the most satisfactory work in all branches of fine photography. An examination of his work, and the testimony of his large circle of patrons will confirm all he claims for his talents and workmanship. He has every modern improvement connected with his business and is prepared to execute orders for all kinds and sizes of pictures that come under the head of photography. For fine photographs or out door views we most heartily recommend Mr. Pridham to our readers.

Sackville Bookstore,

WILLIAM I. GOODWIN, MUSIC HALL BLOCK, SACKVILLE, N. B.

All information as to how homes may be made beautiful at small expense cannot fail to be of interest. We therefore would draw attention to the fine display of goods made by Mr. Goodwin. There is nothing capable of so thoroughly changing the appearance of a room or an entire house as books and art goods. Mr. Goodwin offers a very select assortment to choose from. A large and fine variety of picture frames will be found at this establishment, and as low as the lowest. Stationery, fancy goods of all kinds and prices are dealt in, and comprise the latest publications in books and the most novel designs in stationery and fancy goods, including Japan ware, as well as an extensive assortment of window shades, drapery poles and room papers, and no one in need of goods in that line can fail to satisfy themselves at this establishment.

Horace S. Ford,

OYSTERS, CIGARS, CONFECTIONERY AND ALL KINDS OF CAKES, PIES, BREAD AND ROLLS SUPPLIED TO ORDER WITH PROMPTNESS AND CARE, HANSON'S BLOCK, BRIDGE STREET, SACKVILLE.

The man who carries on an establishment and furnishes food that is all right both as regards quality and quantity, is a public benefactor, and as such deserves every credit; and as Mr. Ford is just that kind of an individual, we take pleasure in commending his establishment to the public. A full stock of choice confectionery, fruit, cigars and temperance drinks are kept constantly on hand. Orders left at the store for ice cream, baked beans, pies, cakes, bread, rolls, &c. for family use, promptly attended to. Mr. Ford started business less than a year ago, and has succeeded much beyond his expectations. He speaks in the highest terms of the patronage that has been extended to him. Quality and quantity has always been combined by Mr. Ford, to which is added low prices, thus making an almost irresistible combination. Orders left for painting, decorating and paper hanging will have prompt attention.