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MONTREAL, TUESDAY, APRIL 13, 1915.

Women's Work.

The movement in England to employ women as far as possible in services within their capacity in order that the men may be released for military service, is attracting much attention. We noticed lately the remarkable fact that the staid old Athenæum Club of London had, for the first time in its history, employed girls as waiters, and other indoor One of the other clubs had, at last ac counts, followed the example, but it is fully expected that the movement will extend in that direction. The Labor organizations fear that one effect of the movement will be to depress the standard of wages, service shall receive the same compensation as was the war. paid to the men. The Womens' Suffrage associations, which, it is worthy of note, have abandoned operating with the authorities in the war programme, are taking a lively interest in this particular mat-"There is no need for a man to sell ribbons. nor any reason why he should serve as a waiter, woman cannot be trained to work as efficiently as a there will be no possibility of his recovery. will not put an untrained woman in the place of a sent stage of the game. trained man, but he will look very favorably at the trained woman." Although in England women are vants, but the difficulty in obtaining capable women of these fires are preventable. for that branch of employment is so great that many householders object to the enlistment of their men

An Old Story.

was a common complaint in former years that Englishman spent much time in urging upon the ing to get the surprise of their lives customer that he should not want such things, and that for the sake of his happiness in this world, if From various parts of the country come stories of the most substantial character. But among buy. Lincoln, to a mother who had given five sons, all of knew not the old Joseph, and that was inclined to ter follows:yield to the temptation to gratify its own taste rather than accept the philosophy of the English commercial agent. The King, before he came to the throne, made a world tour in which some of these things became evident to him, and on his return to London, in a speech at the Guildhall, he uttered a memorable call to England to "Wake up!" With such a clarion call and so much evidence of keen competition from rivals in several countries one would suppose that these old-fashioned and defective business methods had been abandoned. But if we may believe a correspondent, whose letter appeared a few days ago in the London Daily Chronicle, there has been little change for the better. His statement is a repetition, almost in the same words, of the things that were so forcibly said a few years ago:

"It is not necessary to be in a soreign counvery long to find that perhaps the greatest fault of the British traveller is to try to sell what he thinks his would-be customers ought to buy instead of offering them things which they desire or require. He takes it for granted that goods which are saleable here must be saleable anywhere abroad where he thinks fit to offer them. Even if he happens to trouble to study the local markets and needs he always gives the impression that he thinks the people must be fools for not having his goods in preference to those of their own choice or even require-

Let us hope that his complaint is not now as

the War.

estions are now being discussed by statesomists and business men. The first is the
the indemnity which will be exacted from
the indemnity which will be exacted from Two questions are now being discussed by states amount of the indemnity which will be exacted from Germany and Austria, while the second refers to the trade which will develop after the war.

the loss of her colonies, her merchant marine, to meant a derangement of the labor supply and also of upon to pay, will further cripple her. should be nointed out however, that Germany's two chief industries relate to the coal and metal trades. new costs of living.—Boston News Bureau. Her dyestuff industry, which is associated with her trade, and her steel manufacturing have been the two chief mainstays of modern Germany. In cotton the boasted progress of Germany is not sustained by the facts. The New York Journal of Com-

merce points out that "the progress of the cotton industry has been marked only by an increase from 5.100,000 spindles in 1888 to 11,200,000 in 1913, where as in Lancashire the figures rose from 42,740,000 to 55.600,000. In other words, the number of spindles in Lancashire increased during the twenty-five years to a greater extent than the total number of spindles in operation in Germany in 1913. In 1887 the exports of German cotton goods were valued at \$50,-000,000; in 1913, at \$97,500,000, an increase of \$47,-500,000, whereas the exports of cotton manufactures from the United Kingdom, which were valued at \$360,00,000 in 1888, reached a total of \$686,100,000 in 1912, an increase of \$276,000,000. Even the woollen ods for 1888 were valued at \$100,000,000, against \$188,865,000 in 1912. In 1912 the proportion of raw naterial in the entire quantity of German exports was double that of the proportion which obtained in British commerce. In that year the value of articles wholly or mainly manufactured exported from Great Britain was \$1,925,00,000, while that for Germany amounted to only \$1,477,000,000, the difference being about \$450,000,000 in favor of the United Kingdom. For years the German market has been much less important for British commerce than the British market has been for German commerce-a fact which has a direct bearing on the comparative prosfluence on the chances of both Great Britain and Germany to re-occupy markets which they had secured before the war, as indeed it will have on the chances of our own merchants and manufacturers to be able to supplant them.'

The indemnity to be exacted from Germany will be a huge sum. French economists estimate it at thirty-four billions of dollars, or five hundred dol. with the passengers and crews of the two merchant lars for every man, woman and child in Germany. Certainly it will be so large that Germany will be sible doubt about atrocities on the sea. Modern busy for many years paying it off, and will have no money left to build shins and equip armies

In 1913 the United Kingdom expended \$833,405.000 on liquor. If prohibition were adopted the yearly unless it be agreed that the women brought into saving would pay for over half the annual cost of

> The winding-up of the Bank of Vancouver calls Confederation there have been twenty-three failures. The largest number, however, were of small local institutions

said Miss Courtney, one of the suffrage leaders. The Kaiser is said to be pulling the wires for "There is no sphere." she continued, "except that peace. He has another guess coming. There will be calling for superior physical strength, in which a no peace until he has been hammered so hard that man. But women must be trained. An employer Allies would be foolish to discuss peace at the pre-

Canada and the United States continue to burn up acting as elevator attendants, motor drivers, waiters created wealth at an abnormal rate. In the first send the financial editor to report Billy Sunday's and bookstall clerks. The Bank of England is em-three months of the present year these two counselections.—Chicago Tribune. ploying women as clerks to fill the places vacated tries had fire losses totalling \$51,928,000. Last year by men. There ought to be a large field for women the two countries had fire losses of over \$235,000,000 to replace men who are employed as domestic ser. The regrettable part is that seven-y-five per cent.

Perhaps the most serious question in be held in June. We trust that the report is unconnection with the movement is what shall be founded. No business man in this country wants done with the women employes when the war ends an election, while we doubt very much if any other and the men return-not an easy problem to solve. part of the British Empire would tolerate a political death struggle. There is absolutely no reason for the order "Halt," holding a contest

It is reported that Great Britain has transported the English commercial traveller, in seeking busi- an army of 1,100,000 men across the Channel dur-ness abroad, was much behind his rivals from other ing the past few weeks. If these figures are correct, countries as respects adaptability to the wants of she must have in the neighborhood of two and a The German or American recognized half million men in France and Belgium. When the the right of the buyer to get what he wanted. The big crive starts next month, the Germans are go-

not for even higher reasons, he should desire and of entire families enlisting for overseas service. No buy and consume the old reliable goods that the one but parents who have given all their sons can "house" at home had been supplying for genera appreciate the tremendous sacrifice which such a tions. There was much to be said for the English- gift involves. Possibly the most appreciative letter man's view. The things he had to sell were usually ever sent was that written by President Abraham ers everywhere there grew up a generation that whom had died filting for their country. The let-

> Washington, Nov. 21, 1864. To Mrs. Bixby Boston Mass

Dear Madam: - I have been shown in the files of the War Department a statement of the Adjutant General of Massachusetts that you are the mother of five sons who have died glorious ly on the field of battle. I feel how weak and fruitless must be any word of mine which should attempt to beguile you from the grief of a loss so everwhelming. But I cannot refrain from tendering you the consolation that may be found in the thanks of the republic they died to save. I pray that our Heavenly Father may assuage the anguish of your bereavement, and leave you only the cherished memory of the loved and lost. and the solemn pride that must be yours to have laid so costly a sacrifice upon the altar of free-

Yours very sincerely and respectfully,

Once when Lord Fisher, the present Admiral or as he slowly mouched off. the British fleet, was in command of a squadron off Lisbon, a German squadron, much larger than Fisher's attempted to impress the Portuguese at the expense of the British. It sailed proudly into the haror, and anchored before the city in magnificent Example or ban blocks your path to the bar; double row. This little proceeding roused all the A truce on your vodka, your absinthe, your gin,-British tar in Fisher's soul. He got up steam, salut- Your drinks you must lose that your country may win. ed the German ships, and sailed out of the harbor had a clearance of only about twenty yards; only a His beverage halves though so lighter than yours; sailor with iron nerves and commanding skill would 'Tis war of the palates,-that sinew and soul The Indemnity and Trade After the British ships, however, one following directly in the wake of the other. The whole city population. You're athletes in training-and savage the game;

WAR AND THE WORKERS

Germany will undoubtedly suffer more from the a military war. England was not prepared ade-war than any other country. Already forty-four per quately for either, outside the rating and personnel cent. of her foreign trade has been wiped out, while of her navy. Raising a brand-new army of 3,000,000 Your gay days are grim now, your losose ways jerked gether with the huge indemnity which she will be the profit and loss conditions of certain branches of Policing for preaching, "you must" for "you ought. It industry sure to lead to troubles in view of pretwo existing relations of capital and labor and of the The need of the nation now makes you a man!

HARDLY SEEMS ENOUGH

Bringing down the figures within the comprehen- Abjure and accept, with a clear, sobered head,sion of everyone, the war is costing Britain about \$55 To-day only one jealous wine shall run red per second.-Hamilton Herald.

OUR FOREIGN OREDITORS.

This country could not have recovered from hock of the Civil War and built the railreads w sade which shock of the Civil Was and built the rallreads which have made it great df foreign capital had not been available. We were and still are a debter nation. The United States like an energetic business man with insufficient capital, borvowed billens of dellars and interested foreign capitalists in domestic enterprises. This enabled the country to go ahead fast. We did it with borrowed money and we have "to pay dur honest debte tor. pay our honest debts just as the business man takes up the commercial paper on which his bank lends him money. These foreign capitalists helped the country and most, though not of all them, found it

profitable to do so.

When a nation or a business man can make money by borrowing money it is the right thing to do creditor and debtor gain if all goes well. If Americans saved money in flush times and invested it wisely this country would soon be a creditor nation. An average saving of ten dollars a head of the popuwould absorb all the securities and evidences of debt national outburst of temper. that foreign capitalists hold against us within six ministered on German soil, and the most lovable peo years. We do not save when we feel confident of the ple in the world may be expected to return thereafter future but we hoard when a little flurry disturbs us to their right senses. pects of the recovery of both. Of course the ability we had saved in good times we could now buy back our securities at bargain prices.-New York Com- people, in their schools and colleges for fifty years, mercial

SUBMARINE ATROCITIES.

Atrocities of war as actual performances on the Alrocities of war as actual performances tional monomania. However, France, Great Miland, by Germans, Russians or others, may still be a and even the United States may have grown, they debatable question. After the hideous work done ships, the Aguila and Falaba, there can be no possible doubt about atrocities on the sea. Modern civilization has never before known anything to approach the crimes committed by submarines acting milate conquered races. To say that Alsace and Lorraine are irreconcilable after forty years is to say civilization has never before known anything to apwith the approval and under the direction of the Ger-The Dark Ages have scarcely surpassed them .- New York Press.

firm in Toronto has been sent to jail for ninety German (largely a figment of official imagination), their "militant" attitude and are most loyally co- fresh attention to the bank failures in Canada. Since days. And the men who sent the soldiers out with having no sense of dignity, has not some lingering punk boots are still at large !- Toronto Globe.

************ "A LITTLE NONSENSE NOW AND THEN"

It takes a king to make the water-wagon fashionable, says the New York Tribune

If we were running the assignment book we should

"What's that?" asked Pat, as they fired off the sunset gun at Fort Hamilton "Why, that's sunset."

"Sunset!" Pat exclaimed. "And does the sun go own in this country with such a slap as that?"

ntrymen were among the recruits muster ed on the drill-ground, and one of them, remarkably contest while the Empire is engaged in a life and raw, asked his companion what to do when he got "Well," was the reply, "when he says 'Halt!' yez bring the fut that's on the ground to the soide of the fut that's in the air, and thin remain quite motionless!

A raid had been made on a negro gambling house and a dozen inmates arrested, says the Green Bag In police court the next morning each of the accused was heard in turn. The last in the row was a large, scared-looking negro. "Well," asked the judge, "what do you know about this case?" "Who? Me?" we know from the statement that Job possessed 6,000 sked the negro. "Yes, you." 'Well, I just tell yo'. All I knows about dis case is date I wasn't dar!"

A certain well-known actor playing in "Peter Pan" once fell ill, and his understudy had to take the part The latter was very delighted at his chance, and sent many telegrams to leading critics and others connected with the stage, notifying them of the fact Someone asked Barrie if he had received a tele-

'Yes," he replied, "and I at once wired, "Thanks for the warning."-Tit Bits.

An Irishman was engaged in working on a road with two Englishmen. One day the Irishman had hir coat off. The Englishmen thought they would play a joke on him. They painted a donkey's head on the back of Mike's coat and waited patieintly to see him delphia Record.

WAR'S WHITE RIBBON.

amazed at the splendid seamanship, gathered on the Speed, strength, wit and will, or surrender of shame;

The budget may shrink, but small loss is your tax To gain of clear heads, busy hands and firm backs; This has come to be an economic almost as much as The firing-line stretches to quay, works and shop,

Mars elbows out Bacchus -- a wilder debauch Not yours but a continent's vitals shall scorch; B. F. Griffin, in Boston News Bureau.

In an article of al man Cologne Gazette quotes The Wall Street Journa to show that American manufac noney by the export of military supplies. This is not with any ec ncerned. It is to justify the refusal to accept toys from American children by some superpatriots in Sax

Whatever was to be expected from the Cologne Gazette, the Saxons might have been credited with more sense. But this exhibition is a sample of an extraordinary national psychology. It is in line with the childish "Hymn of Hate" and the "God Punish England" slogan. Germany has produced some great doctors in mental disease. Cannot one of them point out what is the matter?

A nurse girl would know. The complaint is a nur sery one. It is called "temper." The child lies on its back on the floor and kicks and screams. The effective cure is a salutary smacking. an a billion dollars a year and that ly the cure which is necessary for this astonishing

Perhaps a phenomen inconceivable in almost any other race may be traced to education. If a whole are taught that they have some sort of grievance against the rest of the world, because business success and expansion have been shared by everybody, that aggrieved condition is likely to become a nahave not expanded their colonial empires at the expense of Germany.

There is such a thing as a genius for colonization less German and more Polish than it was when Frederick the Great expanded his territories in the most iniquitous diplomatic "deal" of modern history.

It would be futile to bandy words with the Cologne A man who pilfered a thousand dollars from a law Gazette. But it is at least fair to ask if its typical sense of humor ?-Wall Street Journal.

THE WORLD'S GRANARY

If anything can be termed humanly certain ,it is that food commodities are going to be high over the com-Since Europe has abandoned farming for fighting, the crops abroad next summer and fall will be away below the average. Battle lines of 200 or 300 miles, with great zones of non-productive land on either side, do not make for agricultural wealth; beyond that the withdrawal of millions of men from peaceful occupations paralyzes production.

The western hemisphere must be looked to as the States is concerned, this country has been selling an unusually large harvest at exceptionally high prices. This means wealth for the farmers. their shoulders will rest the burden of providing food not only for America, but for a much larger portion of the world than usual. If the supply is not sufficient, high prices and consequent suffering will be the outcome If the supply is too large-but such a possibility is out of the question.-Financier of New

TRAITS OF THE CAMEL.

"The camel," says an oriental proverb, "curses its parents when it has to go uphill and its Maker when it goes down." Still, this is hardly to be wondered at, for it is a well established fact that eve oung camels never play. They are born sad, and thereafter their life is one protest against being made to work, although work has been their portion since the beginning of the memory of man. How largely camels.-London Chornicle.

HARRIED OFF THE SEAS.

The one thing that stands out clearly is that at the rate things are going in this commercial warfare neutral shipping, already enormously embarrassed, will eventually be harassed off the seas entirely.-Louis

********* The Day's Best Editorial

FARMING.

Farming is a most desirable employment. No business offers so much independence. The farmer is his put it on. Mike, of course, saw the donkey's head own master. The thoughtful farmer plans his own n his coat, and, turning to his fellow-workmen, said. Which of ye wiped your face on my coat"—Philavates intelligence. The day is past when a youth 'Allow, Bill', I 'aven't seen you for weeks--" unfitted for anything is thought good enough for a with your clothes on." Bill's pal stopped suddenly. Then: "But wot's wrong farm. A farmer's work is in the sunshine, the pure man?" he asked. "You're lookin' mighty seedy. Been air and invigorating winds. He is not cooped up iil. eh?" Bill passed a horny hand across his brow. ill, eh?" Bill passed a normy nand across his orow,
"No," he replied. "I ain't been ill. It's work wot's

which he may get glimpses of the sky. The farmer

doin' for me—work from seven in the mornin' till

of to-day can have all the conveniences enjoyed by he will go on grumbling, but he will also do the six at night, and only one hour off. Think of it, the dweller in the city and some luxuries unattain- work that is mapped out for him. If need be, he will mate!" "Lumme!" replied the other. "And 'ow long able by the city man. In farming there is a wide cut the booze and 'ave you been there?" "I ain't been there yet," re- scope for ambition. There is opportunity for a man higher.—Providence Journal. HOW FISHER CALLED THE GERMANS' BLUFF, torted Bill. "Begin to-morrer," he added gloomily, with bare hands and empty pockets to begin as laborer and attain a competence and position in which he may take a just pride. Intelligent labor is needed as in any other business. Wide miles of land in our over anybody hereabouts. This is a prohibition coup country still to allure the seeker for a home. Get try and most everybody has a bottle in his pocket. back to the soil and gain in strength of body and Atlanta Constitution. character. When your school days are past think of what the farm offers. No business offers more to the man who has no special employment than agriculture. To get in touch with the old earth and know the value between the two lines. On either side, the English Your foe's set the pace,—his curbed stomach endures, of the soil beneath your feet is to gain in self-respect strikingly emphasizes the fact that the "uncivilized" and feel nearer to God.—Milwaukee Journal.

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Y. M. C. A. SERVICE IN FRANCE.

A correspondent who has been visiting France he interests of the Y. M. C. A. writes:

"Any day in the week is a good time to see the Y. M. C. A. at work in France. There is always a good programme in progress at the huts or centres when the men are off duty, and they enjoy the items immensely. In times of war, of course, no difference can be made on Sundays, as compared with the rules on other days. Even in the great base camps men are on the move Sundays and week-days alike In the Y. M. C. A. huts it is usually possible to arrange a Sunday evening service, when the men will crowd to sing the hymns and listen to the address. They always appreciate a straight talk from a man who is in touch with their life and can sympathise with their difficulties. But it is the hymns that appeal to the soldier. These men, as boys, went t our Sunday Schools, and then when they commenced to earn their living they left, and we though we had lost them altogether. They did not leave the school without taking something with then an ineffaceable memory of the great hymns of the Church, the songs of conflict, hope, faith, love and ictory. If you doubt, go and hear our soldier sing in the Y, M. C. A. huts away on some lonely hillside in France. Fight the good fight with all thy might'-that fine hymn of the late Dr. Monsel the High Church rector of a Guildford Church-will have a different meaning, if you have but heard it sung by our men in France."-British Weekly.

OUR DERANGED EXPORT TRADE.

Some of the fluctuations in our export trade during the past seven months are very suggestive. Taking the total to different countries expressed in values, our shipments to Germany decreased \$25,000,000; bu exports to Norway increased \$14,000,000, to Sweden \$25,000,000 and to Demark \$31,000,000. Exports t Belgium decreased \$29,000,000, to Austria-Hungary \$11,000,000 and to Canada \$38,000,000. To Great Bri tain our exports increased \$45,000,000, to Italy \$40. 000,000 and to France \$33,000,000.

														1915.		15	114.
Austria	H	uı	ng	a	r	7					,			\$1,200,00	0	\$13	900.00
Belgium														10,700,00)	39	600.00
Denmar	k	٠.									,			4,800,000)	9	700.00
France	٠.		7			٠,								142,00,000		109.	000.00
German	У													28,000,000		238.	000.00
Italy														88,000,000		47.	700.00
Netherla	and	ls												60,000,000			700.00
Norway										٠.		,		19,600,000		5.	600,00
Russia	٠.,													7,700,000		17.	600,00
Sweden						٠.			,					33,800,000		8.	800.00
United	Ki	ng	d	Ol	m		,	 					. 4	35,000,000			00,00
Canada														73,000,000			000.00

IF LOST IN THE WOODS

A contributor to the current issue of Farm and Fireside calls attention to the following things which anybody lost in the woods ought to know "I thought every woodsman and guide knew that by going down-hill you are sure to come upon a stream of water which in turn lead to a settlement Furthermore, in our day nearly everybody depends on a watch instead of 'sighting the sun.' When the hour hand points toward the sun the point midw between the hour hand and twelve o'clock will be due south.

supply of matches in a large-mouthed bottle. When fitted with a tight cork the matches are sure to b kept dry even though you have to swim a stream

There is a lot of hard work to be done, and

Motorist (to chauffeur)-Be careful about running

THERE ALREADY.

This boast of prohibition leaders that all "civiliz ed" countries will soon be on the water wagon rather countries don't have to get on it .- New York Herald.

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VOL XXIX No. 2

Some Observers Mainta has Never had a Market

ROCK ISLAND REA

hem Steel at Record Level Earnings May Amount to

Exclusive Leased Ware to The Jou New York April 13.—There was vity at the opening but an u Prices were firm at 1 om Monday's closing figures. illed in conservative quarters tha ical position was improved as a clins and that barring unexpect n unfavorable kind the advancin oon be resumed.

Bethlehem Steel opened 21/2 poin nediately advanced to 127, a new treet evinced great interest in a alling of the causes which produc of the stock and indicating that t may amount to more than \$15,0 alue of the common stock outstan Great Northern Ore in which a ened % up at 39%. Rock Is esult of the election and belief th will now be seriously taken up h the first sale at 35 1/2. Missouri Pa at 16, and doubled its advance on t New York, April 13 .- Activity con

scale to end of first half hour an sharp reaction in Rock Island and weinty in a few of standard is: beging was important factor but was still some scattered realizing large speculators who had bought of the advance. Stocks of electrical companies we and active, Westinghouse advancing

eral Electric gaine 1 2 points to of these cases a new higher record as made. American Locomotive at an advance of about a point. Westinghouse were helped by war National Enameling & Stamping dalty, advancing 1% to 16%, the rised to orders from the Allies for co the fact that imports of enar ustria have been shut off.

New York. April 13.-At the end ding was active, stocks were stroket gave indications of a resumptio ent. Traders who had sold few days were becoming impressed cks and talked of buying back of Bethlehem Steel was the star per ough there was some talk of liqu man account the price advanced to the close on Monday. As has been pu Jones & Co., about one-fifth of Bethic sowned in Germany, the Deutschbar

In connection with the advance in to 41 it was rumored that liquida the late Lord Strathcona, which and kept the price down, had at last haying of Union Pacific seemed to be he stock gained % by selling at 129 %

New York, April 13 .- Another viol em Steel caused a hurried cov n the general list, the advance produ entrary to that which has resulted fr vements in the same stock before zed that values, and not a squeeze est of control, were the cause of In United States Steel the rally wa partied the price to 573-4 compared

Monday's close. Peace rumors may have produced shey would have been more convinci

yar business were the strongest.
It may have been significant that L come a buyer after having taken the ues to move unfavorably to Germany The report that Southern roads were or an increase of rates attracted much it was generally conceded that those

April 13 .- Activity of the ened in the early afternoon but the stre diminished in the list as a whole, while ber of stocks, it was substantially incre Experienced observers said the action as very good and some of them went May they could not remember when Wa etter market.

Bethlehem Steel, by selling up to 154. of 20 points and the Motor stocks also Maxwell gained 9 at 54 and second a

nts to 431/2. Studebaker advanced and Goodrich gained 1% by selling at 52 Copper was the strongest men etal group, scoring an advance of 11/2 Union Pacific's advance to 1311/2, con

23% at Monday's close, was largely a re interests in the market. & REPLY TO GERMAN NOTE

WILL BE IN STRO

Washington, D.C., April 13.— An inf the reply of the American Government

note attacking the neutrality of t has placed before the Cabinet by Secre I deals directly with the criticisms v Bernstorff, the German Ambassado ections of the American Government,

be fully as strong and vigorous in te from the German Embassy. was reported that Count Von Bernst td when the reply is ready, and that directly to the Berlin Foreign Office

TIN MARKET IRREGULAR. York, April 13.—Metal exchange irregular offered at 58c bid. Lea

Spelter, east St. Louis, spot 976 May 928 bid. June 856 bid. July