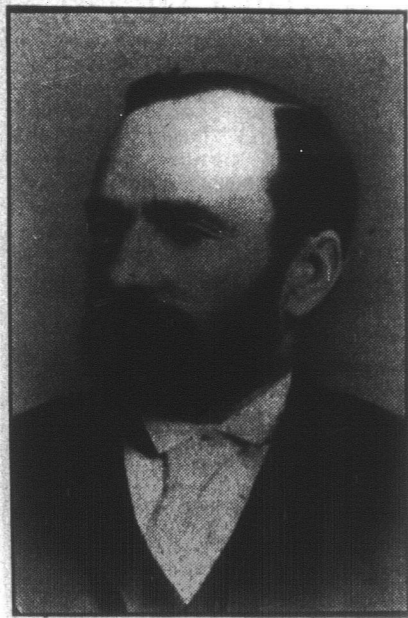


# BUSINESS MEN OF THE WEST

On this and following pages we present to our readers some of the foremost business men in our young western community. Their honest endeavors in upbuilding this vast prairie country are already well-known to a large percentage of the patrons of The Western Home Monthly and cannot fail to form an interesting chapter of our future history. But many there are who have never possessed the advantage of a personal acquaintance and for their benefit we are pleased to be in a position to publish those portraits. Some of those whose photographs we reproduce, arrived here in the early days, and, with an unshaken

belief in the fecundity and future prosperity of the West, encountered every obstacle and underwent the many privations incident upon the settlement of any new country, until today they are firmly entrenched as prosperous merchants. Others, attracted hither of recent years, forged to the front in an incredibly short time and represent today some of the most promising mercantile institutions of our country. Their indomitable courage and commendable persistency are deserving of public recognition and should place them in the vanguard of empire builders with the trail-blazers of the past.



J. H. ASHDOWN.

Mr. J. H. Ashdown was born in London, England, on March 31st, 1844. At the early age of twenty-four Mr. Ashdown arrived in Winnipeg and in the following year embarked in business. During the stirring time of the Riel rebellion (1870) he was held as a prisoner. Upon his release he commenced business on Main st. During his lengthy stay in the metropolis of the West Mr. Ashdown has held many responsible positions of public trust. Among others he has been alderman for several consecutive terms, chairman of the committee which secured the incorporation of the city, member of the school and hospital boards and president of the board of trade. In 1886 he was a candidate for the Dominion House and was defeated by the small margin of 65 votes. He has been recently appointed a member of the Dominion Transportation Commission to fill the vacancy caused by the demise of the late Mr. J. Bertram, of Toronto. He should prove a great acquisition to the commission on account of his long and intimate connection with the large transportation concerns as well as on account of his extensive knowledge of Western Canada and its possibilities. Always a hard working man of business, Mr. Ashdown, at the age of sixty-one, still retains much of his youthful activity and is a fitting example of what thrift, punctuality, integrity and application can do for the aspiring young men of the West.



A. F. BANFIELD.

Mr. A. F. Banfield, whose photograph we produce, may be fitly termed a pioneer of the West. Having started in business over a quarter of a century ago, he is to-day proprietor of the largest business in his line in the West. For the past fifteen years he has devoted his energies to the branches of trade which he directs to-day, and his magnificent store is filled with a wealth of display seldom witnessed in so young a city. Everything in carpets, rugs, linoleums, oil cloth, curtains, draperies and art goods, which the most fastidious could desire or the most urgent imagination create, are found in his well-selected and neatly arranged stock, and at a price to suit the capabilities of the most slender purse. He is a direct importer from the manufacturer and every line of goods received is submitted to the most painstaking inspection.



S. L. BARROWCLOUGH,  
Representing Morris Pianos, etc.

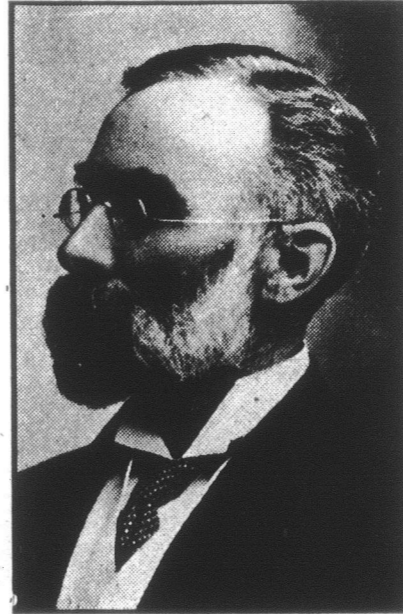
There are few better known men in Winnipeg than Mr. S. L. Barrowclough, a popular musician, being leader of the Winnipeg City Band, as well as leader of the Winnipeg Opera House orchestra. He has about 60 skilled musicians under his control and can furnish a half-dozen high-class orchestras at short notice. He is the western representative for the Morris piano, his showrooms being located on Portage avenue, corner of Fort street. He employs a whole staff of agents in his piano business as well as a piano tuner, and has a most up-to-date repair shop, where instruments may be polished, and repaired if necessary. He has an extensive connection in the country and towns west of here, where he does a large business. His business by mail is assuming large proportions and now he sells annually a large number of pianos in this manner.



WILLIAM A. BLACK,  
Western Manager Ogilvie Flour Mills Co.

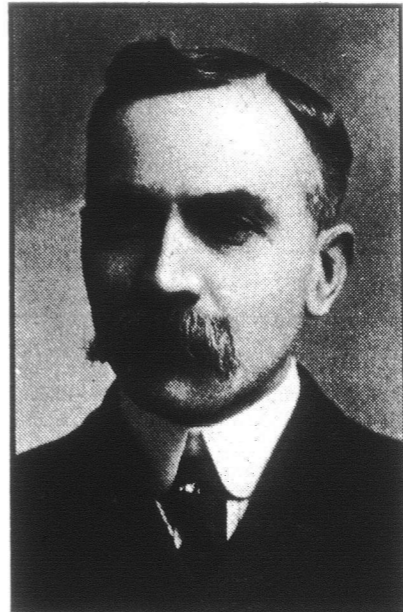
The Ogilvie Flour Mills Co. needs no special introduction to the people of Canada, suffice it to say that they conduct the largest business of its kind under the British flag. A brief summary of the capacity of their extensive milling plants as well as of their elevator capacity may be of interest to our many readers, and the following figures tell a whole story. The present daily output of their immense mills is 12,500 barrels per day, made up in the following way, viz.: Royal mill, Montreal, 5,000 barrels per day; Glenora mill, Montreal, 2,500 barrels; Corn mill, Montreal, 1,700 barrels; Winnipeg mill, 3,000 barrels; Winnipeg oatmeal mill, 300 barrels. The company will erect this year another large mill at Fort William, Ont., which will have a capacity of 3,000 barrels per day. The addition of this new mill will make the total capacity 15,500 barrels per day. The total elevator capacity of the Ogilvie

Flour Mills Co. is 6,200,000 bushels, made up in the following manner, viz.: Interior elevators throughout the wheat belt in the West, capacity 3,000,000 bushels; terminal elevator at Winnipeg, capacity 500,000 bushels; elevators, Fort William, 700,000 bushels; elevators, Montreal, 2,000,000, making a total elevator capacity of 6,200,000 bushels. The best machinery that money can buy has been installed in their mills, which enable the company to turn out the very best brands of flour. A large portion of the output of their mills is sold in Canada. They export flour to other countries, viz., from the West to China, Japan and Australia, and from the East to South Africa, South America, West Indies, Great Britain, and other countries in Europe.



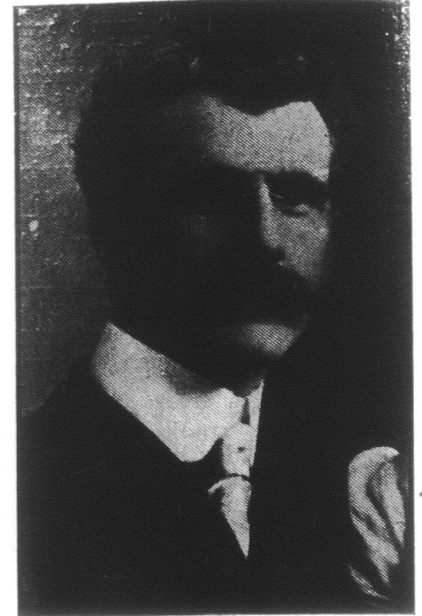
D. W. BOLE, M.P.

Mr. D. W. Bole, M.P., arrived in Regina in 1882, and opened the first drug store in the Territories and shortly after embarked in the wholesale drug business, which grew to such an extent that he was compelled to move to Winnipeg in the latter part of the 80's. Shortly after his arrival here he became associated with Alderman J. R. Wynne in the wholesale drug business and afterwards amalgamated with E. D. Martin & Co., the firm name becoming, Martin, Bole & Wynne. He afterwards withdrew from this firm and organized the present drug company, which now has a capital of \$300,000, nearly all paid up, known as the Bole Drug Co., of which he is president. Mr. D. W. Bole has occupied many positions of public trust. While in Regina he was president of the Board of Trade, and upon his arrival at Winnipeg his interest in public affairs soon made itself apparent. He has been a member and president of the Winnipeg Board of Trade, a member of the School Board for a number of years, as well as its chairman, and at a recent meeting of the Western Immigration Association he was elected president. On Nov. 3rd, 1904, Mr. D. W. Bole was a candidate for the Dominion House of Commons and was elected by a substantial majority. Throughout his whole career Mr. Bole has been looked upon as a public spirited citizen whose powers of organization are above the ordinary. His business foresight and extensive grasp of public affairs mark him as a man whose future will be bound up with the development of our western country.



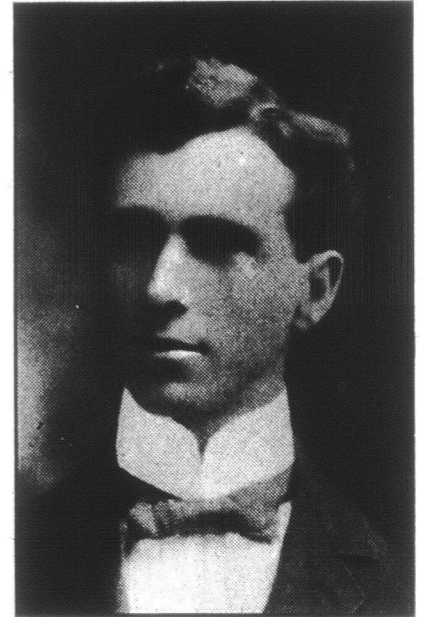
W. W. BOLE,  
Vice-President and Treasurer of The Bole Drug Co.

Mr. W. W. Bole came to the West in the month of January, 1883, and is a graduate of the Northwest Territories Pharmaceutical Association. He resided in Moose Jaw for 10 years, then removed to Regina, where he resided for seven years, giving up business there some six years ago to join his brother, D. W. Bole, in Winnipeg. W. W. Bole may now be classed as the hard working member of the firm since his brother was elected to a seat in the Dominion House of Parliament. The firm does a large wholesale drug business and has its travelers on the road. They manufacture Gyn Pills, which now have such an extensive sale throughout the Dominion, as well as a number of other proprietary remedies, including Bole's Cough Cure, Bole's Berry Brandy, Compound Powders, Pompan, Castor Oil, etc. The Bole Drug Company is numbered among the leading progressive institutions of the prairie capital, employing, as it does, a large staff. When residing west of Winnipeg, Mr. Bole took an active interest in educational matters and was a member of the board of trustees for many years.



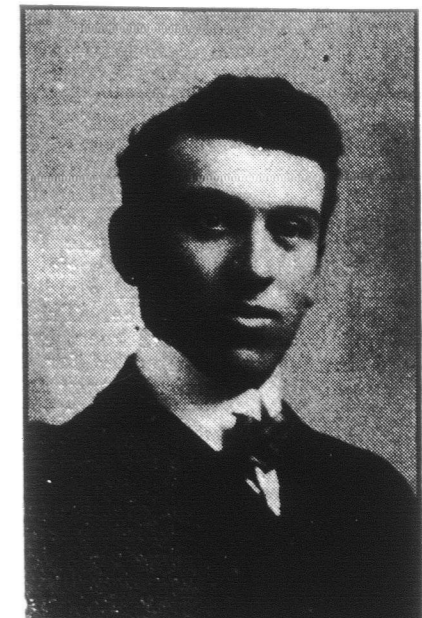
J. N. BOUEY,  
Manitoba Hair Goods Co.

The most flourishing business in their line is conducted by the Manitoba Hair Goods Co. This energetic and up-to-date firm began business in Winnipeg in August, 1903, and the gigantic strides made in little over a year are nothing short of marvellous. Before coming to our city both members of the firm had practical experience in the hair goods business in New York, Philadelphia, Washington and Toronto. They employ no one who is not an artist in her own particular specialty in manufacturing hair goods and every article is covered with a guarantee. During the past season their business expanded to such an extent that, to meet the demands, they were obliged to obtain larger and more



C. A. BOUEY,  
Manitoba Hair Goods Co.

commodious quarters, which they acquired at 301 Portage avenue, Winnipeg. They handle nothing but the very best imported hair goods, receiving all their material through the best channels in Europe. This firm is constantly in receipt of gratuitous testimonials from satisfied patrons. A member of the firm visits New York and other American cities twice a year regularly, thus keeping in touch with all the latest styles. Their mail order business throughout the West is assuming large proportions and their system of conducting it is perfect. As a guarantee of their fearless business methods and the firm conviction in the superiority of their goods and workmanship, this energetic firm will refund all monies to purchasers who are not satisfied. Their place of business at 301 Portage avenue is a model emporium, being fitted up in the most tasty and modern fashion.



E. H. BRIGGS,  
E. H. Briggs & Co., Ltd.

When five years ago this firm embarked in business with jobbers and manufacturers. They