Get Your Seed Corn

Wherever Livestock is being raised it pays to grow fodder corn. If you have a silo so much the better, but if not the corn can be dried in the field and used for winter feeding. We can supply any of the following varieties:

> NORTHWESTERN DENT MINNESOTA No. 13 LONGFELLOW YELLOW FLINT NORTH DAKOTA WHITE GEHU YELLOW FLINT

These are all the best varieties for Western Canada. The seed is very choice. It was all matured in the most northerly limit on the continent, so that it is the best possible seed that can be obtained to sow under Western Canadian conditions.

Authoritative Instructions

With each shipment of corn we will provide full instructions for preparing the soil, seeding, care of the crop and harvesting. These instructions will be by competent authorities and will be of great help especially to those who have never grown fodder corn in the West.

Easy To Get

One bushel of seed corn will be approximately enough for two acres sown under ordinary conditions. We will donate one bushel of high class seed of any of the above named varieties absolutely free to any person who will collect four subscriptions (new or renewal) to The Guide at \$1.50 per year and send the \$6.00 to The Guide office. One subscription for two years at \$3.00 will count the same as two subscriptions at \$1.50 each. The subscriptions may be all sent in at one time or at different times provided that when sending them it is stated that they are to count towards seed corn.

This is a cheap and easy method of getting your seed corn and you may earn as much as you like. We have already several hundred farmers who are earning choice seed in this way.

Address all correspondence to-

CIRCULATION DEPARTMENT

Grain Growers' Guide, Winnipeg



cuts, cultivates and pulverizes the whole surface and also has the capacity to penetrate hard soil. No centre strip is left uncut and the two plates on the Trailer make a level finish. Farmers claim that this Harrow saves a second outfit; one man and six horses will do the work of two men and eight horses. Sold by all Jno. Deere Plow Company Dealers. T.E. BISSELL COMPANY, LIMITED, Dept. O ELORA, ONTARIO

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DAVIS PRODUCE CO., Box 203, The Pas, Manitoba

consolidated co-operative enterprise thru a single agency, such as our proposed United Grain Growers Ltd., which would market our products direct to the consumer, purchase or better still, manufacture all that could be profitably manu-factured of our supplies; make each weak, struggling local co-operative ef-fort a unit in the greater undertaking, and thus help to settle and settle rightly the question of honest markets and a square deal for "the backbone of the country."—Trustee.

BUSINESS ON FOUR PER CENT.

In 1914, the Willow Hollow U.F.A. urchased twine, posts, apples, etc., for their members and the same year it was decided to form a Co-operative Association because it was considered necessary to have some capital in hand to meet the requests for deposits on car-loads of goods made by the firms we were dealing with, and also for paying freight. We became incorporated under the Co-operative Associations Act in January, 1915. During that year we handled six carloads of supplies for the farmers amounting to nearly \$7,000. We had by this time got three other local U.F.A.'s to join us and purchase thru the association. The enclosed financial statement will show the business done for 1916, amounting to 25 carloads of supplies. (See page 9.)

When a car arrives we go to the bank to release bill of lading and they advance the money to meet the draft, but usually the money is all paid in by next day. We try to get along with as little assistance as possible from the bank.

Hold Meetings in Warehouse

We purchased a building last year to store any goods left over from a car, but our aim is to dispose of the goods direct from the car on the day of its arrival, and to store as little as possible in the warehouse. The warehouse is also used for our meetings. We have not yet decided to conduct a retail store because in the first place our capital is too small, and secondly we need to fully gain the confidence of the farmers in our co-operative endeavors before undertaking a more extensive business. The farmers in this district have had two prosperous years and they are not inclined to fully consider the advantages of co-operation at the present time. The storekeepers also show signs of great prosperity. Many new buildings have been built and more are still being built. A steady rise of prices on commodities has been maintained during the past two years which are not altogether justified by war prices. In those supplies handled by our associa-tion the dealers in town have been obliged to reduce their prices. The saving to purchasers we have been able to effect we estimate at approximately 16 per cent, over town prices and on many store prices fully 28 per cent. The pro-fits of the association amount to over 50 per cent. on the share capital, while the business of the association has been handled on an average margin of four per cent. over cost price

Distribution of Profits

Our association at present consists of 41 shareholders, each share being valued at \$10. We sell to all farmers but give preference to U.F.A. Members. About 150 farmers bought from our associa-tion last year. Only shareholders par-ticipate in the profits. Thirty per cent. of the profits go into a reserve fund and the balance goes to the shareholders in proportion to their purchases. The writer favors the sharing of the profits with the non-shareholders as being more truly co-operative. As at present con-stituted the 41 shareholders "exploit," if one wants to put such a construction on it, the 100 odd non-shareholders. Every man's purchase is recorded and at the end of the year is totalled up and the profits of the shareholders are divided pro rata.

We have endeavored to form a livestock shipping association but find some difficulty in getting the farmers started in this undertaking. The service ren-dered by the local buyer is good as he buys hogs every Tuesday in the year. He has an arrangement with other buyers in the adjoining towns and they are
always able to make up a car between wintion the suite

3 MACHINES IN 1

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