

# Responses to Public Consultations on Canada - Central America Free Trade Negotiations

January - February 2001

Volume I

## Réponses aux consultations publiques en vue des négociations de libre-échange Canada - Amérique centrale janvier - février 2001

53	<b>Interalia Inc.</b> Mr. Martin Grace Director of New Business Development Calgary AB	12 Jan. 2001	Exporter	For	<i>(General)</i> - Interalia currently exports to El Salvador, Guatemala, and Costa Rica. - NAFTA extension to Mexico & any such extensions are natural developments towards the FTAA. - Good for businesses such as Interalia.
54	<b>International Water Products</b> Mr. Stan Stanley Director Vancouver BC	16 Jan. 2001	Manufacturer/ Water products	For	<i>(General)</i> - Interested in exporting to Central America, already have a presence in Mexico. - Supportive of initiatives taken in the region as it represents a target market for their products.
55	<b>Jacuzzi Leisure Products</b> Mr. Ton Mertens Vice President Sales Global Business Development Toronto ON	30 Jan. 2001	Manufacturer	For (with concerns)	<i>(General, labour concerns)</i> - Generally in favour of initiatives that reduce/eliminate export barriers. - Would certainly benefit from an FTA in the region. - As a Canadian citizen, expresses concerns with regard to labour intensive jobs or industries in countries where labour rate, skill levels and practices are far different from those in Canada. - In favour of an FTA if there are checks and balances in place to ensure proper labour practices and that equal attention is paid to the balance of trade between all parties.
56	<b>Jaidco Consultants Inc.</b> Mr. Jose J. Ayala ON	02 Feb. 2001	Services	For	<i>(General, tariffs)</i> - Jaidco exports services such as assistance to Canadian manufacturers in exporting products & facilitating joint ventures. - Canadian housing industry is example of where tariffs should be eliminated or barriers to trade should be removed, particularly with respect to El Salvador.