

## Wastewater Technology Centre (WTC)

Established in 1971 by Environment Canada as a research and development laboratory, the WTC has become the foremost Canadian facility in the development and evaluation of treatment and disposal technology for municipal and industrial wastewaters and associated residues. WTC also fulfills a prominent role in international trade and scientific negotiations. The Centre is now under the contractual supervision of RockCliffe Research Management Inc. It is presently in a better position to provide support to government programs and to develop and commercialize innovative technology in support of Canada's environmental protection needs.

### Wastewater Technology Centre (WTC)

867 Lakeshore Road  
P.O. Box 5068  
Burlington, ON L7R 4L7  
Tel.: (905) 336-4855  
Fax: (905) 336-4765

## Natural Resources Canada

### Canadian Forest Service Sector

580 Booth Street  
Ottawa, ON K1A 0E4  
Tel.: (613) 997-1107

### Canadian Intellectual Property Office (CEPO)

Place du Portage, Phase I  
50 Victoria Street  
Hull, PQ K1A 0C9  
Tel.: (613) 997-1936

### Business Development Bank of Canada (BDBC)

800 Victoria Square  
P.O. Box 335  
Montréal, PQ H4Z 1L4  
Tel: (514) 283-5904  
Fax: (514) 283-0617

### Canadian International Development Agency (CIDA)

An important possible source of financing for Canadian ventures is the special fund available through CIDA under the Industrial Cooperation Program (CIDA/INC). This program provides financial contributions to stimulate Canadian private-sector involvement in developing countries by supporting long-term business relationships such as joint ventures and licensing arrangements. INC supports the development of linkages with the private sector by encouraging Canadian enterprises to share their skills and experiences with partners in other countries. A series of INC mechanisms help enterprises to establish mutually beneficial collaborative arrangements for the transfer of technology and the creation of employment in Mexico.

There are five INC mechanisms that help eligible Canadian firms to conduct studies and that provide professional guidance and advice to potential clients. Where a project involves

environmental improvement, technology transfer, developmental assistance to women, job training or job creation, early contact with CIDA's Industrial Cooperation Division is suggested. An important CIDA criterion is that the project must create employment without threatening jobs in Canada. In fact, most CIDA-assisted projects have produced net increases in Canadian jobs. For more information, contact:

### Industrial Cooperation Division

Canadian International Development Agency  
200 Promenade du Portage  
Hull, PQ K1A 0G4  
Tel.: (819) 997-7905/7906  
Fax: (819) 953-5024

### Business Council on National Issues (BCNI)

90 Sparks Street  
Suite 806  
Ottawa, ON K1P 5B4  
Tel.: (613) 238-3727  
Fax: (613) 236-8679

### Canadian Radio-television and Telecommunications Commission (CRTC)

Promenade du Portage I  
Terrace de la Chaudière  
Hull, PQ K1A 0N2  
Tel.: (819) 997-0272  
Fax: (819) 953-3756

### Export Development Corporation (EDC)

EDC is a customer-driven, financial services corporation dedicated to helping Canadian businesses succeed in the global marketplace. EDC provides a wide range of risk management services, including insurance, financing and guarantees to Canadian exporters and their customers around the world.

EDC's products fall into four main categories:

- export credit insurance, covering short- and medium-term credits;
- performance-related guarantees and insurance, providing cover for exporters and financial institutions against calls on various performance bonds and obligations normally issued either by banks or surety companies;
- foreign investment insurance, providing political risk protection for Canadian investments abroad; and
- export financing, providing medium- and long-term export financing to foreign buyers of Canadian goods and services.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. Exporters can call (613) 598-2860 for more information.

Smaller exporters, with annual export sales under C \$1 million, should call the Emerging Exporter Team at 1-800-850-9626.

Exporters in the information technology sector can call EDC's Information Technologies Team at (613) 598-6891.