REPORT 4 87/09/25

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE :

POST : 401-ANKARA

010-MINE, METAL, MINERAL PROD & SRV

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

MINERALS AND MINERAL PRODUCTS

DEVELOP A COMPREHENSIVE LIST OF LOCAL AGENTS FOR MARKETING OF CANADIAN MINERAL AND PRIMARY METAL PRODUCTS.

INTRODUCTION OF CANADIAN MINERAL/PRIMARY METAL PRODUCTS SUPPLY CAPABILITY TO TURKISH METALLURGY FIRMS USING SUCH PRODUCTS AS INPUTS TO THEIR PRODUCTION AND TO IMPORTERS.

EQUIPMENT AND MACHINERY

FURTHER FOLLOW-UP ON ETIBANK'S (STATE MINING AUTHORITY) ALUMINIUM SMELTING COMPLEX REHABILITATION PROJECT . FOLLOW-UP , WILL INCLUDE VISIT TO PLANT LOCATED IN THE CITY OF BEYSEHIR.

MEETING WITH OFFICIALS OF STATE-OWNED LEAD-ZINC PLANT(CINKUR) REGARDING THEIR PRODUCTION LAY OUT MODERNIZATION PROJECT.

VISIT TO TURKISH HARD COAL BOARD(TTK)LOCATED IN CITY OF ZONGULDAK FOR PURPOSE OF HAVING DISCUSSIONS ON TTK'S METHANE GAS EXTRACTION PROJ. FOR WHICH A GROUP OF ENGINEERS FM NOVCORP INTL/CALGARY ARE CURRENTLY PREPARING A FEASABILITY STUDY.

AN ANALYSIS OF LOCAL METAL FABRICATION INDUSTRY'S REQUIREMENTS FOR METALLURGICAL EQUIPMENT

MINE DEVELOPEMENT SERVICES

MEETING WITH STATE MINING AFFAIRS DEPARTMENT OFFICIALS TO IDENTI-FY THE GOLD-LEAD-ZINC RESERVES FOR WHICH MINERAL PROSPECTING RIGHTS/PERMISSION ARE NOT YET ISSUED.

TO OBTAIN MINERAL RESERVE MAPS FROM STATE MINERAL RESEARCH INSTITUTE FOR SUBMISSION TO CANADIAN FIRMS INTERESTED IN MINING ACTIVITY IN TURKEY.

ANTICIPATED RESULTS:

EXPANSION IN NUMBER OF AGENTS; IMPROVEMENT IN CANADIAN ACCESS TO TURKISH MARKET.

INCREASED FAMILIARITY OF TURKISH MARKET WITH CANADIAN PRODUCTS; INCREASE IN SALES POTENTIAL

CONTRACT FOR PROJECT MANAGEMENT

INVITATION TO CANADIAN INDUSTRY FOR DETAILED DISCUSSION ON THE SCOPE OF THIS MODERNIZATION PROJECT.

CONTRACT DECISION FOR PROJECT MANAGEMENT AS WELL AS SUPPLY OF METHANE GAS EXTRACTION EQUIPMENT. N

INCREASED AWARENESS BU CANADIAN FIRMS OF TURKISH METALLURGY INDUSTRY AND ITS REGUIREMENTS.

INCREASED INTEREST FROM CANADIAN MINING FIRMS IN TURKISH MINE DEVELOPMENT PROJECTS.

INCREASED AVAILABILITY OF INFORMATION ON TURKISH MINING OPPORTUNITIES WILL IMPROVE MARKETING PROSPECTS.