

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPT4D
90/01/23

POST :308-HARARE

008-TRANSPORT SYS,EQUIP,COMP,SERV.
ZIMBABWE

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

RAIL

CONTINUED CONTACT WITH RAILWAYS
SALE OF GM LOCOS AND DASH 8.

CONTINUED CIDA PRIVATE SECTOR LINE OF CREDIT 89/90
INCREASE SALES AIRCRAFT SPARES.

CONTINUED CONTACT WITH MINISTRIES RE CHITUNGWIZA
CONTRACT TO BE AWARDED TO CANADIAN COMPANY.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 Maintaining contact with National Railways of Zimbabwe (NRZ) re requirement for locos and carriages.

QUARTER: 2 Maintaining contact with National Railways of Zimbabwe (NRZ) re requirements for locos and carriages.

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

Still awaiting publishing of tender fo NRZ requirement for 30 locomotives. Competition will be between GM Cda & GE UK.Much will depend on financial package & delivery dates. Requirement for 270 coaches valued at \$180 million & exploring

Tender for locos will be adjudicated at end of Sept 89. General Motors Representative in Zimbabwe & will be present. Still exploring possibility of joint approach for carriages between Canadian and Zimbabwe company.