QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :346-BAGHDAD

005-COMM. & INFORM. EQP.& SERV
IRAQ

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
TELECOMMUNICATIONS (INC SPACE)	
PURSUE MATTER OF SATELLITE GROUND RECEIVING STATION PROJECT WITH IRAQI OFFICIALS.	HELP TO REVIVE PROJECT WORTH OVER CDN DOLLARS 20 MILLION WHICH IS ALSO BEING CONSIDERED FOR SUPPORT UNDER SECTION 31 GOVT FINANCING.
APPLY PRESSURE ON IRAQI AUTHORITIES CONCERNING OVERDUE LETTERS OF CREDIT PAYABLE BY ROFIDAIN BANK FOR PREVIOUS SALES TO IRAQI CLIENTS IN THIS SUB SECTOR.	EXPEDITE PAYMENT OF OVER CDN 2 MILLION OWED AND/OR ENCOURAGE IRAQIS TO PRESENT PROPOSALS FOR RESCHEDULING/REPAYMENT TO CDN COMPANIES.
THERE IS OUTSTANDING INVITATION FOR IRAQI MINISTER OF TRANSPORTATION & COMMUNICATIONS TO VISIT CANADA. VISIT EXPECTED TO TAKE PLACE IN FIRST HALF OF '87. IRAQIS PAYING OWN EXPENSES.	THERE IS HOPE THAT VISIT WILL HELP STIMULATE CONCLUSIVE CHOICE OF CANADIAN TECHNOLOGY AND TRAINING.
SUPPORT ACTIVITIES OF A MAJOR CDN SUPPLIER IN GREATER DEPTH FOLLOWING CLOSING OF THEIR BAGHDAD OFFICE.	PROVIDE CONTINUITY OF LOGISTICAL SUPPORT FOR THIS FIRM WHICH WAS FORCED TO CLOSE OFFICE IN IRAQ FOR FINANCIAL REASONS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 SUPPORT ACTIVITIES OF BELL CANADA INTERNATIONAL IN BAGHDAD IN REGARD TO MAJOR CONTRACT NEGOTIATIONS WITH IRAQI MINISTRY OF DEFENCE (MOD).	IN THE ABSENCE OF BCI PERSONNEL IN BAGHDAD, HELPED TO MAINTAIN NEGOTIATIONS WITH MOD AND CENTRAL BANK OF IRAQ. OUR ASSISTANCE HELPED KEEP PROSPECTS OF SUCCESSFULLY CONCLUDING NEGOTIATIONS ALIVE.
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	