

SITUATIONS

in the Business Field are constantly opening to those who are qualified to fill them. The

Central Business College

TORONTO, received these calls for help within three days from Oct. 30th.—Bradstreet's Agency, lady, stenographer; H. H. Williams, Real Estate, young man, clerk and stenographer; J. D. King & Co., lady, stenographer, Gowan, Kent & Co., lady, bookkeeper; King, Darrell Produce, Co., young man, bookkeeper and stenographer. Our students secure such places as soon as they become qualified for them.

It will pay you to prepare for them
Correspondence invited. W. H. SHAW, Principal.

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KARN'S MENTHOL INHALERS CURE CATARRH



The only Guaranteed Catarrh and Headache Cure. Always ready. Can be carried in vest pocket and used at a moment's notice.

THE FASTEST SELLER FOR THE DRUG TRADE TO-DAY.

Put up 1/2 doz. in Fancy Counter Show Boxes.
Price to the Trade, \$1.50 per doz.

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THE F. F. KARN CO., TORONTO, CNT.
For sale by all wholesale druggists.

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* Pennyroyal FOR FEMALES. AND * Steel Pills.

Quickly correct all irregularities, remove all obstructions, and relieve the distressing symptoms so prevalent with the sex.

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E. T. TOWLE & CO.,
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And sold in Boxes, at 50c and \$1 each (the latter containing three times the quantity of the former), by all Chemists and Patent Medicine Vendors throughout the World.

Wholesale Agents, EVANS & SONS, MONTREAL.
"Druggists" Corporation, TORONTO.

All Wholesale Druggists keep in stock and will supply retail druggists with

Wood's Phosphodine, Retail \$1.
Cook's Cotton Root Compound, No. 1, Retail \$1.
Cook's Cotton Root Compound, No. 2, Retail \$3.

Many retail druggists sell dozens of these goods while others only sell a few boxes. The reason for these variations in sales are that one orders from his jobber in not less quantity than one dozen Wood's Phosphodine, one dozen Cook's Cotton Root Compound No. 1, and a half dozen Cook's Cotton Root Compound No. 2, and places the dozen cartons on his show case where they can be seen and examined by customers. The other orders a few boxes and hides them in a drawer behind his counter where they cannot be seen, or what is still worse, waits until a customer asks for the goods and then orders a box or two; thus one druggist sells many dozens, the other a few boxes or none at all. These goods all afford a liberal profit to the retailer, and are liberally advertised in nearly all papers from Cape Breton to British Columbia. No retail druggist can make a mistake in ordering from his jobber at least one dozen each of these goods and placing them on his show case where they can be seen. Druggists who have only purchased a few boxes and placed them in a drawer behind the counter, will, by purchasing in quantity and placing where they can be seen, be surprised how quickly they will be sold. There is only one way to sell goods and that is to keep a supply.

Gold Medal presented by His HOLINESS POPE LEO XIII. to M. ANGELO MARIANI for Benefits derived from VIN MARIANI.

THE POPULAR TONIC
VIN MARIANI
(MARIANI WINE)

NOURISHES - STRENGTHENS - REFRESHES
OVERWORKED MEN, DELICATE WOMEN
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Sole Agents for Canada.

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Formula for East Indian Paste Sauce.

A very delicious sauce, and quite different in preparation from the other sauces. Excellent with all kinds of meat and fish. King of all sauces. This consistency is that of concentrated syrup. A fortune in this preparation to all those who will properly prepare and introduce it. Original East Indian recipe. Entirely novel, and formula not known to have been published before.

Formula for Apple Chutney.

According to the Bengal (India) system: This Apple Chutney differs from the ordinary, common, mango preparations, and is the only one of its kind that will give satisfaction and sell well. Original East Indian recipe.

The two formulae sent to any part of the United States of America for

ONE DOLLAR.

Remittance by coin, in registered letter, to accompany order.

WILLIAM BOWEN, CHEMIST,
MOMBASA, British East Africa.

British Business Chances

FIRMS desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms; or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

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Editor

"SELL'S COMMERCIAL INTELLIGENCE"
168 Fleet Street, London, England.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give references as to bona fides.

A specimen copy will be sent on receipt of a postcard.

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Waterloo, Ontario.

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