

HERE AND THERE AMONG THE JOBBERS

Personal information for the guidance of buyers of stationery and fancy goods, especially procured by
"The Monthly Visitor."

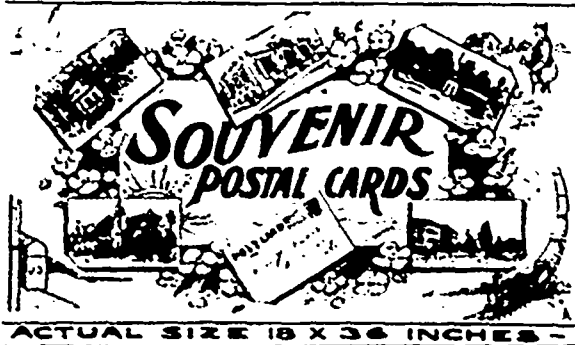
With orders for five gross Topaz pencils, Warwick Bros. & Rutter, Toronto, give a display case in either dark or light oak or cherry as suits the wishes of the customer. They also supply a display stand with orders for 1,000 "Ocean to Ocean" picture post cards, ordered at one time.

Young Bros., 33 Church St., Toronto, have prepared for this year a large and artistic line of art calendars of their own manufacture, about which they will acquaint the trade next month.

F. A. Horle & Co., of Cardinal House, St. John's Lane, London, E.C., have forwarded a parcel of samples of their leading lines. Looking through these samples the first is a fine assortment of buff and tinted envelopes, which are quoted at a low price. Then comes a specimen of their matt surface ivory boards to which is also attached a specimen of silk tassels for which the above firm are well noted. Going further through the samples we come to a very fine specimen of Japanese programmes which make a very attractive circular, price list, or concert programme. There are also samples of a very fine line of cream laid paper under the name of "Paheo," ivory pulp boards, tinted surface cards, &c. All of these samples are tastefully printed, in one or two colored inks, which show how well the goods look when printed upon. Any printer, etc., who has not yet received a parcel of these samples, should write at once for same. F. A. Horle & Co. will be happy to send a parcel to any of Bookseller and Stationer's readers free of charge, upon receipt of a trade card.

The Copp, Clark Co., Ltd., are showing another muslin sign similar to the one noticed in this column last month. It is designed to advertise the souvenir post card, and is very effective for that purpose, as the cut

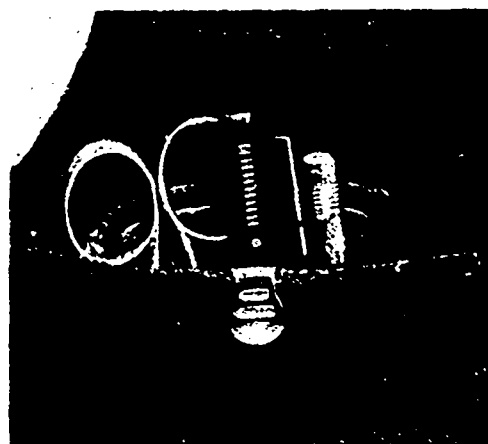
MUSLIN POSTAL CARD SIGN IN COLORS



reproduced on this page shows. It is in colors and is 18 by 36 inches in size, and its price is 50 cents.

One of the neatest and most useful little contrivances in the novelty line is the Nichol's pencil pocket, made by

Nichols & Willis, Worcester, Mass., and that it has come to stay is very evident as the demand is fast increasing. People who once use it, like many other things, wonder how they ever managed to get along without it. The material used in this pencil holder is of superior quality,



consequently it will wear a long time. The inside spring is the secret of its great success in holding pencils and fountain pens so firmly that they cannot shake out. The retail price is 25c.

The Copp, Clark Co. are offering a snap in wire desk baskets for the month of March at \$2 per dozen. Pin trays for office use are quoted at \$1.50 per dozen. In this department also are offered wire waste baskets, both ordinary and safety, at \$3.60 per dozen, and letter clips from 20 cents to 75 cents per dozen.

Menzies & Co., 19 Wellington Street East, Toronto, are pushing the sale of "Clucine" just now. This adhesive, manufactured by Lyons Ink, Limited, Manchester, England, possesses many excellent qualities, among which are its purity and its freedom from odor. It will not go bad even when exposed for years and it contains no sediment. Orders should be entered early as Spring stock does not arrive until April 1st.

The name "Styk-un-Phast" has been cornered by the Hall Paper and Specialty Company, Inc., 105 Chambers Street, New York, and applied to their disinfecting paper, gummed cloth, gummed paper and wrapping paper. The disinfecting paper is specially prepared for sealing up boxes and bags and preserving them from the inroads of moths, dust and vermin. This paper is also useful for sealing up rooms which are to be fumigated. The mending cloth may be put to a great number of uses. The standard width is seven-eighths of an inch, in which size it is done up in