

of one about to steal something. The proper course to pursue is to approach the men who already occupy the field, and in a straightforward but respectful manner announce your intention of settling among them. You will thus often disarm those who would otherwise offer a vigorous opposition, and you will captivate the good will of others by your frank and gentlemanly behaviour. Nothing can be more unseemly than the bickerings and discord which prevail among the members of the profession in some places, and too often the impatient young practitioner—the last arrival—is to blame. I implore *you* not to resort to any mean or unworthy methods to build up a reputation. Should you be consulted by the patient of a brother practitioner, be careful how you criticise his practise in his absence. The fact that you differ from him in opinion does not justify you in vilifying him. Frown down on all occasions any attempt made by designing persons to extort money under the plea of malpractice. There is seldom the faintest justification for such a charge; and what more humiliating spectacle than to see one brother arrayed against another, with an ignorant and often jubilant public looking on. Let your course, then, be a straight one, just and fraternal, and in the long run you will come in the winner.

You will by reason of your profession, sooner or later, become prominent members of the several communities in which you practice, and the temptation will offer to take part in the great political questions of the day. If you are wise, however, you will eschew politics altogether. For one medical man who makes a success as a politician, fifty fail. In all questions, however, pertaining to the health of the people you should be prepared to take an active part, disseminating a correct knowledge of those sanitary laws which, when rightly understood, are capable not only of mitigating the severity of existing diseases but actually of preventing many of them.

In conclusion, gentlemen, I would beg you to endeavour, by your every word and deed, to exalt the reputation and extend the usefulness of the noble profession which you have entered to-day. Be assured that we who have been your teachers will