

The Price of Fruit

L. WOOLVERTON, SENY OF ONTARIO
FRUIT STATIONS, GRIMSBY, ONT.

Supply and demand must always regulate the prices of fruits, providing the sale is regulated by business methods. We owe much to the commission man in the larger cities, for when we have an over production how else can we force quick sales? The fault has been in shipping on commission or auction, to small outside towns, in competition with the bulk of our own fruit going to the cities. In such places f. o. b. sales should always be made, otherwise the prices for our whole crop are lowered. Here is the secret of our recent failures, and nothing could be more foolish and unbusiness-like.

Classified Advertisements

Advertisements under this heading will be inserted at the rate of ten cents per line, each insertion; minimum charge, fifty cents in advance.

WANTED - SUBSCRIPTION CANVASSERS
for The Canadian Horticulturist both in cities and in the fruit districts of Canada. Liberal commissions offered. Good men soon put on salary. Write The Canadian Horticulturist, Rooms 507, 508, Manning Chambers, Toronto, Ont.

FOR SALE CHEAP ONE OF THE CLEANEST
and best equipped greenhouses in Toronto. Everything in splendid condition, carnations planted, excellent stock of ferns and general stock of plants, 10,000 feet of glass. Apply at once to F. C., care of The Canadian Horticulturist

LANDSCAPE GARDENING

Parks, Cemeteries, Public and Private
Pleasure Grounds made by

**Chas. Ernest Woolverton, Landscape Gardener
GRIMSBY**

Drawings made to a scale, so that any gardener may carry them out. Correspondence solicited.

Smooth, Rich Cheese

depends on the way the curd is salted.

The salt must be pure—like Windsor Cheese Salt.

The salt must dissolve slowly and evenly—like Windsor Cheese Salt.

The salt must not be carried off in the whey—but stay in the curd, like Windsor Cheese Salt.

The salt must help to preserve the cheese, and keep it smooth and rich—like Windsor Cheese Salt.

If you are not getting as good cheese as you should, would it not be a good idea to try

Windsor Cheese Salt.

IT PAYS

to grow good fruit, and every grower wants

To Have the Best

We carry a full line of the very best nursery stock,

Trees, Shrubs and Vines

Write for our beautiful catalogue, and select the varieties suited to your locality.

The Helderleigh Nurseries

E. D. SMITH, Winona, Ont.