

An Important Item

Sound digestion is the basis of health and vigor. Digestive disorders should have prompt attention. If you suffer from sluggish liver, constipation, impaired appetite, flatulence, dizziness, headache, biliousness, or other symptoms of stomach disorder you may expect to obtain relief by taking

BEECHAM'S PILLS

Sold everywhere in Canada.
LARGEST SALE OF ANY MEDICINE IN THE WORLD

The Countess of Landon.

CHAPTER III.

"Mother!" he panted, almost inarticulately, "do you know what you are saying?"

His passion only served as added fuel to hers.

"Do you know what you have done?" she retorted, fiercely. "Do you not realize it? You have ruined yourself—yes, ruined! You might have played and played, and lost and lost, and I could have paid your debts again and again, until all was lost but honor. But with that remaining, there would still have been some hope, but now—"

he laughed a terrible laugh—"you, my son, are like a man who has with his own hand maimed and crippled himself for life, past hope, past curing. What is left for you to do!

What! Tell me! You can not! You do not know! You have cast away the chance of your life. At the commencement of the race you have flung yourself down to wallow in the mire, and left the prize of life to others. And you are my son—and his! Look at that picture, and think of yourself and your ruined life. And I was proud of you; I was ambitious for you. I have lain awake at night, I have spent hours and hours in the day planning a future for you. God gave me but two sons, and He has punished me for loving the last better than the first. Yes, I was punished. The one for whom I prayed and hoped great things has disgraced the name he bears, and rendered it a by-word and a scorn."

"Royce uttered a cry, not loud, but terrible in its intensity, and it was echoed by the girl who had stood motionless and turned to stone by the awful denunciation. With her lovely face white as death, her eyes dilated with horror, she flung herself in front of Royce, as if to protect him from an actual blow; then, with a kind of sob, she dropped almost on her knees at the feet of the tall, erect figure of the elder woman, and clinging to her arm, moaned:

"Spare him, madame! Oh, indeed, indeed, you do not know what you say!"

"Then this is no place for me," he said, sternly. "If I am dishonored, I am still too proud to herd with scoundrels and pet-foes, too proud to loiter about my mother's house, an object for the scorn of her friends and acquaintances. You asked me what I was going to do. I do not know; but this I know, that, outcast as I am, I would rather die in a ditch than eat the bread tainted with scorn and contempt. I shall not stay here to shame you, mother. I will go!"

"Yes, go!" she cried. "The son I loved and prayed for is as dead to me as if he lay in his coffin!"

"Oh, madame, madame!" moaned Irene, piteously; and she glided to Royce's side and caught his hand.

"Come away from him!" said the countess, commandingly—"come away! He is not a fit associate for a pure-hearted girl who bears an honored

name. He is disgraced—an outcast!"

"Yes, go, Irene!" he said in a broken voice. "She is right. It is what the world says—and will always say. Go, Irene!"

He flung her from him, and she stood almost between the two, weeping bitterly.

"And now, mother," he said, "before I go, will you not say one kind word of forgiveness? I know that in your anger you have uttered words that mean more than you think or realize. Do not fear that I shall hang upon you, a burden and incumbrance. I am going, as you bid me, but—his voice broke altogether—"say just one word that I can remember, that will soften the others! I am sorry for what has happened, and yet—a look, the exact reflection of her own, came into his eyes—"and yet if it were all to come over again, I should do the same. If he had been a king I should have struck him! I could not hold my hand and live. To have sat there and borne his insults meekly would indeed have seemed dishonor to me. But it is you who do not understand. It is only I who know what this thing that he has done means. You plead for him, girl!" She laughed a laugh terrible in its misery and humiliation.

"You would not if you knew that I had hoped—"

"She stopped, and looked from one to the other; and though the girl did not understand the broken sentence and the glance, Royce did, and his face flamed."

"But that is all over now!" exclaimed the countess. "If I was ambitious for him, my son—and God alone knows how ambitious I was, and how much I had hoped for!—I owe a duty to others"—she had nearly said "you"—"and I will not forget it! He has sacrificed his name and his honor—"

Royce held up his hand.

"Enough, mother!" broke from him hoarsely. "I have sinned, I admit it. I have been a fool, I know it; but my honor—"

"A man's honor is lost when his name is besmirched and stained as yours is!" came the passionate retort.

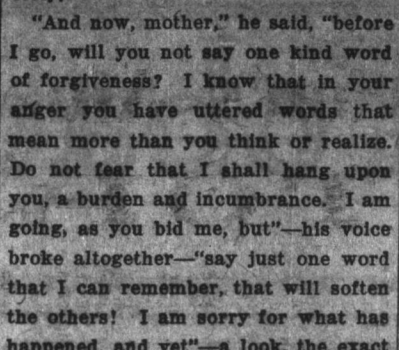
"You go too far," he said, and his voice was almost inaudible; "but if you believe what you say—"

"I do!" she exclaimed, fiercely.

"Then this is no place for me," he said, sternly. "If I am dishonored, I am still too proud to herd with scoundrels and pet-foes, too proud to loiter about my mother's house, an object for the scorn of her friends and acquaintances. You asked me what I was going to do. I do not know; but this I know, that, outcast as I am, I would rather die in a ditch than eat the bread tainted with scorn and contempt. I shall not stay here to shame you, mother. I will go!"

MOTHER!

Clean Child's Bowels with "California Fig Syrup"



Hurry Mother! Even constipated, bilious, feverish, or sick colic babies and children love to take genuine "California Fig Syrup." Its other laxative regulates the tender little bowels so nicely. It sweetens the stomach and starts the liver and bowels without griping. Contains no narcotics or soothing drugs. Try "California" to your druggist and avoid counterfeits. Hadlet upon genuine "California Fig Syrup" which contains directions.

The Peril of Leaning Too Heavily on Credit

There is no doubt that one of the most detrimental influences in business is a feeling that one has others to lean upon. If every business man were to cultivate the notion that he must stand on his own feet and submit to no favors from others, there would be fewer weaklings in business; for the self discipline would strengthen his moral fibre in such a way as to make him a strong business man. Easy credit is an enervating thing, and while at the first it imparts a comfortable feeling that there is always the jobber and perhaps the bank to fall upon, in the end it leads to worry, and finally to failure. To have a jobber who is willing to extend help to an unreasonable degree may seem like good fortune to an unthinking person, but the fact is that it is unlikely to prevent one from calling to the fullest extent upon his own efforts. Very often men have been saved from business disaster just because in emergencies they have called upon their fullest powers. But men who have been helped, along have frequently failed to develop the faculty of utilizing all their mental and physical powers to meet emergencies when they arise. These make flabby creatures of us all, and usually the man who has been helped grows so accustomed to being helped that he is never fit to stand alone when the inevitable time comes when he has to do that or fall.

One starting in business should establish very strict rules for himself. That is not to say that he should never seek reasonable credit or make use of the customary facilities for carrying on business. But lax habits is the way of seeking extensions of credit and allowing oneself to over extend in the expectation will help along; should be avoided. In fact one would do well who could restrict his transactions to a cash basis, even though it seemed to retard his progress. In the end it might help him to make even better progress. While credit affords facilities for a man who has the skill to use it successfully, it proves a pitfall for many. There is nothing like the cold cash. It is the paid bill and the collected account that makes a merchant financially independent. Hence the importance of a discipline for oneself that will enable him to conduct his affairs on as nearly a cash basis as possible both ways.

The great difficulty is that the man who leans on credit is likely to be a poor collector. And if he is a poor collector, he is certain to lose much money that he ought to have. It is losing that money that he experiences difficulty in paying his own bills, and that leads to the further expense of interest charges. This expense, in turn, coupled with his impaired capital, (for his capital is practically impaired when he experiences bad debts), cripples his competing power, so that it is not only harder to make profits, but to attract patronage, which is the source of profits. This in brief sketches the difficulty of that state where into a merchant falls

"I don't know yet, Renie," he said. "It doesn't much matter—as far as I can from Monk Towers. Why did you come after me, Renie? You heard what she said? Go back. You must not make her angry with you."

The tears welled to her eyes.

"If I only knew where you were going and what would become of you, Royce!"

He smiled grimly.

"I don't know myself," he said. Then, after a pause, he went on: "Renie, she was right. I am a bad lot, I know, and I have brought disgrace upon the good old name, but—but you don't know what I had to bear. I didn't tell her all—I couldn't. The man was a brute, and deserved all he got, and more. If I hadn't struck him I should have felt like a coward and a car, and should not have been able to hold up my head again. But there—neither you nor she can understand. No one could, unless they knew all that had passed. Never mind; it is all over. And now, Renie, you must go back." Her hand clung to his arm and her lips quivered. "Yes, dear, I mustn't be the cause of more trouble. Go back to her, and try to comfort her. Don't try to say anything for me; it would be of no use. I know my mother too well to hope for her forgiveness. As she said she could have looked over anything but my expulsion from the service—and she's right. Good-bye, Renie."

(To be continued.)

MINARD'S MINERAL WAX DIS-TEMPER.

Seafaring Skyscrapers

Fifteen deck ocean liners, weighing one hundred thousand tons, and capable of transporting twenty thousand persons, are being seriously envisaged by two Frenchmen, the brothers Le Permentier, navy engineers. All theoretical and practical difficulties for the construction have been overcome, they say, and the sole remaining problem is that of port in the world's insufficient depth to accommodate these monsters, and special dry docks would have to be built at sea. The problem may be overcome by the use of "floating ports," to be moored off the coast in deep water, with a surrounding wall of floating breakwaters. The floating ports could be connected with land by huge ferries and overhead carriers running on wire cables. By this method, it is asserted, discharge of cargo and passengers could be made expeditious.

"Bring back John Smith," said his lordship promptly, and the convict was recalled to the dock.

"John Smith," said the judge, in his most deferential and apologetic manner, "I have been informed that I overlooked you just now when delivering sentence. Pray excuse my mistake. I am very sorry for it."

"And then he formally sentenced John Smith to be hanged by the neck until he was dead!"

Cucumber sauce is good served with almost any kind of fish. To make it, add to one cupful of cream, beaten until stiff, three tablespoonfuls vinegar, one cucumber, pared and chopped, and seasonings.

When first he begins to lean upon credit facilities too much.

And not only does this truth obtain with respect to credits. There are many other ways in which failure to discipline himself a merchant falls into fatal errors. The knowledge that a jobber appreciates one's business, for instance, often leads to certain abuses of privilege, that, while seeming to give him an advance, only leads to trouble in the end. They certainly make trouble for the jobber, and in the end rest upon the trouble maker, who suffers because he has got into the way of taking things too easy.

We are confident that if every wholesale house had the most exacting terms and stuck to them faithfully it would be well for all retailers, who, thus made entirely dependent upon their own resources, would get into a healthy position of self-reliance. We know that some retailers are disposed to chafe under what they call stringent terms by wholesalers; yet these terms are possibly not as stringent as they really ought to be. Some retailers have probably not yet learned the importance and necessity of conducting their own affairs with careful exactness.

There is in Philadelphia a wholesale house that is owned by retailers. It is the only successful thing of the kind we know of, on this side of the Atlantic at any rate. And its success is based on the fact that it exacts the most exacting terms upon its members. We venture to say that there is no wholesale house in the Maritime Provinces so strict with its customers as this retailer-owned wholesale house is with the very people who own it. These retailers have learned a secret that has not only made them successful as a wholesale concern, but, individual retail concerns. It is a tribute to self discipline in relation to business transactions and shows how true it is that it is the hard road that leads at length to solid success. Maritime Merchant.

At all Dealers.

GERALD S. DOYLE, Distributor.

Dr. CHASE'S OINTMENT

Pimples and Eczema Disappear. The Skin Made Soft and Smooth by Using Dr. CHASE'S OINTMENT.

Forgetful Judge

In the days when all convicted prisoners were remanded to the last day of the session and then sentenced in batches, there was a very polite judge who had to sentence eleven men to death.

"In the course of his pronouncements he named only ten of the culprits, and it was not until the dock had been emptied that an official called his attention to the omission.

"Bring back John Smith," said his lordship promptly, and the convict was recalled to the dock.

"John Smith," said the judge, in his most deferential and apologetic manner, "I have been informed that I overlooked you just now when delivering sentence. Pray excuse my mistake. I am very sorry for it."

"And then he formally sentenced John Smith to be hanged by the neck until he was dead!"

There is no other Salt of such quality.

Windsor Table Salt is Purest and Best.

Sale Prices Every Day of the Week AT BLAIR'S

Below we give an Unbeatable List of Low Prices, a study of which will save many people, many dollars. The type for our advertisement may be smaller than usual, but certainly our prices are. Just consider!

LADIES' BROWN HEATHER ALL WOOL CASHMERE HOSE. Only 65c. Pair.

LADIES' BLACK ALL WOOL CASHMERE HOSE. Only 65c. Pair.

LADIES' COLOURED ALL WOOL CASHMERE HOSE, all colours, 85c. Pr.

LADIES' VELVET HATS, from only 25c. each.

CHILDREN'S WOOL CAPS. Only 10c. each.

CHILDREN'S WOOL SETS (Cap and Scarf). Only \$1.00 the set.

SMALL CHILDREN'S SCOTCH WOOL GLOVES. Only 10, 15 & 20c. Pair.

LADIES' SCOTCH WOOL GLOVES, all colours. Only 60c. Pair.

LADIES' BLACK FLEECE CASHMERE GLOVES. Only 25c. Pair.

LADIES' HEAVY CREAM and GREY FLEECE BLOOMERS. Only \$1.00 Pair.

CHILDREN'S HEAVY GREY FLEECE BLOOMERS, also at reduced Prices.

LADIES' SUPERIOR WHITE FLEECE VESTS and PANTS. Only 65c. Garment.

LADIES' WHITE FLANNELETTE KNICKERS, from only 19c. Pair.

LADIES' WHITE FLANNELETTE UNDERWEAR and NIGHTDRESSES also at Low Prices.

LADIES', MEN'S and BOYS' STANFIELD WOOL UNDERWEAR—At Lower Prices than obtainable anywhere.

INFANTS' FINE QUALITY STANFIELD WOOL VESTS, at Low Prices.

LADIES' CORSETS, Superior Quality, from \$1.15 Pair.

LADIES' SERGE and CLOTH COSTUME SKIRTS. Only \$1.75 each.

LADIES' WINTER COATS, from \$3.50 and \$4.50 each.

CHILDREN'S WINTER COATS, at very Low Prices.

LADIES' WOOL JERSEYS—Large assortment—Big Value at \$2.95 each.

LADIES' FUR SETS—Scarfs and Muffs, at Half Prices.

LADIES' WHITE IMITATION FUR NECKLETS, from only 65c. each.

ENGLISH WOOL BLANKETS, from only \$3.95 Pair.

ENGLISH WHITE and CREAM FLANNELETTES, 36 inches wide; wonderful Value and selling like hot cakes, at 33c. and 39c. yard.

STAIR CANVAS, Painted Back, 1/2 yard wide, at 39c. yard.

FLOOR CANVAS, Painted Back, 2 yards wide, at \$1.25 yard.

CORTICELLI WOOL, in Balls. Only 18c. Ball.

MONARCH WOOL, in Balls. Only 15c. Ball.

MENDING WOOL. Regular 4c. card. Now 3c. Card.

CORTICELLI SILK, in Slips. Regular 6c. Slip. Now 5c. each.

SUNSET DYES. Now 11c. each.

IVORY SOAP. Now 4c. Cake.

PALM OLIVE SOAP. Now 11c. Cake.

TOILET SOAP. Regular 6c. Now 4c. Cake. Other Toilet Soaps at Lowest Prices.

The Famous PROPHYLACTIC TOOTH BRUSH. Regular 70c. Now 59c. each.

TOILET PAPER, 8c. Roll, or 3 for 22c.

MEN'S "SEA" RUBBER BOOTS. Regular \$5.50 for \$5.00 Pair.

MEN'S BLUE OVERALL PANTS and COATS. Special at \$1.35 Garment.

MEN'S STRIPED COTTON TWEED PANTS. Regular \$2.50 for \$2.15 pr.

MEN'S TWEED SUITS, at \$9.50 each.

BANNOCKBURN TWEED for Men's Wear, 56 inches wide. Only \$3.50 yd.

HEAVY GREY ENGLISH WOOLLEN TWEED, 56 inches wide. Only \$1.95 yard.

HEAVY BROWN ENGLISH WOOLLEN COATING, 56 inches wide. Only \$1.70 yard.

REMNANTS of TWEEDS for Men's, Women's and Boys' Wear, at Low Prices.

BLACK and NAVY ENGLISH WOOL DRESS SERGES, 40 inches wide. Only 85c. yard.

BLACK and NAVY ENGLISH WOOL DRESS SERGES, 50 inches wide. Only \$1.00 yard.

COTTON SERGES—Double Fold—all Colours. Only 35c. yard.

DRESS MELTONS, 42 inches wide, extra quality. Only 85c. yard.

COLOURED VELVETEENS—All leading shades. Only 79c. yard.

HENRY BLAIR