



# Which will you buy

a "Cream Thief" or a  
"Savings Bank"

## CREAM SEPARATOR

WITH A GREAT MANY MACHINES or implements used on the farm it doesn't make much difference which of several makes you buy.

ONE MAY GIVE YOU A LITTLE better or longer service than another, but it's mostly a matter of individual preference and often it makes little difference which one you choose.

NOT SO WITH BUYING A CREAM separator, however.

THE MOST WASTEFUL MACHINE on the farm is a cheap, inferior or half worn-out cream separator.

THE MOST PROFITABLE MACHINE on the farm is a De Laval Cream Separator.

A CREAM SEPARATOR IS USED twice a day, 730 times a year, and if it wastes a little cream every time you use it it's a "cream thief," and an expensive machine even if you got it as a gift.

BUT IF IT SKIMS CLEAN TO THE one or two hundredths of one per cent, as thousands and thousands of tests with a Babcock Tester show the De Laval does, then it's a cream saver, and the most profitable machine or implement on the farm—a real "saving bank" for its fortunate owner.

AS TO HOW MUCH CLEANER THE

De Laval skims than any other separator, the best evidence of this is the well-known fact that all other makes were discarded by the creamerymen years ago, and that to-day 98 per cent. of the cream separators used in creameries the world over are exclusively De Lavals.

THEN THE DE LAVAL IS SO much better designed and so much more substantially built and runs at so much lower speed than other separators that its average life is from 15 to 20 years, as compared with an average life of from 2 to 5 years for other machines.

THERE ARE OTHER ADVANTAGES as well, such as easier turning, easier washing, less cost for repairs, and the better quality of De Laval cream, which, when considered in connection with its cleaner skimming and greater durability, make the De Laval the best as well as the most economical cream separator.

REMEMBER, THAT IF YOU WANT a De Laval right now there is no reason why you should let its first cost stand in the way, because it may be purchased on such liberal terms that it will actually pay for itself out of its own savings.

A De Laval catalog to be had for the asking tells more fully why the De Laval is a "savings bank" cream separator, or the local De Laval agent will be glad to explain the many points of De Laval superiority. If you don't know the nearest local agent simply write the nearest De Laval main office as below.

## DeLaval Dairy Supply Co., Limited

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