The Chronicle

Insurance & Minance.

R. WILSON SMITH.
Proprietor.

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The Sixth Edition.

The sixth edition of the well-known Life Agents' Manual is now on sale, and an advertisement in this issue of The Chronicle fully sets forth the desirability of its possession by every life agent in the land. To ensure accuracy in the work, it has been compiled from originals kindly furnished by the different companies, and they have had the revision of our proofs. The latest edition of the Manual is made additionally valuable by reason of containing calculations of reserves on the Hm. 3 1-2 per cent. basis.

The Tale of Twenty Years.

The reports of the New York Insurance Department show that American life companies collected about \$55,000,000 in cash premiums in 1878. Last year the companies collected over \$250,000,000 from the same source. Twenty years' testimony to the growing wealth and wisdom of the world's workers.

Visitors to the world-celebrated Crys-A Novel tal Palace, on the outskirts of Lon-Advertisement. don, G.B., the resorts of millions of people every year, will in future have their attention drawn to the prodigious figures of the Mutual Life of New York. The company has engaged a stall in the great place of amusement from whence information is dispensed about matters of interest to all policy-holders. Realizing that figures alone might fail to arrest the attention of pleasure-seekers, the company gives an exhibition of electric-light views of places of interest, like the Capitol at Washington, Niaagara Falls, etc. The ingenious advertising is evidently intended to be mainly educational, as between the views are sandwiched insurance maxims and bits of advice to parents about making provision for their families by insuring in the Mutual Life.

Possessing a high mind, great intellectual ability, and having always a scrupulous regard to probity and rectitude, Mr. Geoffrion enjoyed throughout a long career at the Bar the esteem and respect of his now sorrowing colleagues, and the absolute confidence of his clients. This trust was built upon a belief in his integrity, and the knowledge that, when giving advice, he was always actuated by principles of honour and a scrupulous regard for his reputation. His death deprives Montreal of a good and estimable citizen, and the Canadian Bar of a deservedly beloved leader.

Whatever diversity of opinion may exist regarding the petty expenditure of the government or any of the items comprising the supplementary or other estimates, it must be pleasing to citizens of the metropolis to note that even the political opponents of the Hon. Mr. Tarte express pleasure at the evidence that he intends to redeem his promise regarding aid for the improvements required at the port of Montreal and the navigation of the St. Lawrence.

1,095,000

The judicious expenditure of this money will contribute to the purpose that business men and good citizens of both political parties desire to effect, and we are glad to see the sum in question at the head of the supplementary list, although a much larger amount will, of course, be required.