

WORKING WITH PROVINCIAL MINISTERS IN DEVISING TRAINING PROGRAMS THAT ARE RELEVANT TO THE MODERN WORLD. BECAUSE THAT IS THE WORLD IN WHICH WE HAVE TO COMPETE AND PREVAIL.

A NEW GATT ROUND HAS MUCH TO OFFER WESTERN CANADA. WE MUST EXPAND TRADE IN AGRICULTURAL PRODUCTS AND OTHER PRIMARY GOODS, AND INCREASE MARKET ACCESS OF PETROCHEMICALS AND OTHER HIGHLY COMPETITIVE WESTERN PRODUCTS. WE WANT THE NEW ROUND TO DEAL WITH INTERNATIONAL TRADE IN SERVICES. FROM EXPLORATION TECHNOLOGY, TO ENGINEERING, TO FINANCE, WESTERN CANADA HAS COMPANIES WHICH CAN COMPETE WITH THE BEST IN THE WORLD -- IF THAT COMPETITION IS CONDUCTED FAIRLY.

THE NEXT ROUND, OF COURSE, WILL HAVE TO ADDRESS THE EXTRAORDINARILY COMPLEX SYSTEM OF NON-TARIFF BARRIERS, RANGING FROM SO CALLED "VOLUNTARY" QUOTAS, TO "BUY NATIONAL" GOVERNMENT PROCUREMENT POLICIES, TO "ORDERLY MARKETING ARRANGEMENTS". THE BEST INFORMATION ON NON-TARIFF BARRIERS COMES FROM OUR EXPORTERS. WE NEED TO KNOW WHAT YOU HAVE LEARNED AS WE PREPARE FOR NEGOTIATIONS.

CANADA, AS A TRADING NATION, WOULD SUFFER ENORMOUSLY IF PROTECTIONIST BARRIERS TO TRADE CONTINUE TO PROLIFERATE. WE HAVE A VITAL STAKE IN RENEWING THE COMMITMENT TO TRADE, BUT WE ALSO