

REPORT #5
88/10/21

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

424 - DUSSELDORF

GERMANY WEST

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

HANNOVER INDUSTRY SHOW.
OIL AND GAS EQUIPMENT.
DEMINEX INVESTMENT.

ONE OF FEW INSTITUTIONALIZED FED/PROV INVSTMT
PROMO'N ACTIVITIES. PROV'L COLLEAGUES EXPRESSED
SATISFAC'N. FORMAT BECOMING A LITTLE "TIRED" AND
WE MAY PHASE OUT EVEN IN 89. IN FOLLOW-UP TO
DRIEOTT/GSTM VISIT & CDN PETRO. ASSOC'N SEM. IN
MAR., WE HAVE TECH. TRANSFER PROSPECTS WITH, WITH,
BORNEMANN & HANNEMANN COMPANY. DEMINEX CONCLU-
DED A \$25 - 30 MLN INVESTMENT GIVING COMPANY A
CASH FLOW TO BALANCE RESEARCH AND EXPLORATION
ACTIVITIES IN CANADA.

QUARTER : 2

QUARTER : 3

QUARTER : 4

QUARTER: 3

ON RISK EQUIPMENT BUYERS
LABORER CONTACTS WITH AERIAN RISK INVESTMENT LOW FACILITIES & BOTTOM-
YONI & GOOD FACILITIES & SERVICE

NEEL WITH GERMAN INVESTMENT RISK & IND. VORWILTING
DIG & ONE CONTACTS SERVICES

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ACTIVITIES UNDERTAKEN IN QUARTER
RESULTS REPORTED