## BOOKSELLER STATIONER

## POINTS FOR STATIONERS

DIXON'S American Graphite PENCILS

are noted for their smooth, tough leads, and their uniformity of grades.

They are made in 700 different styles, and are good sellers. Our catalogue gives full particulars, and we will send one, free of charge, to any dealer who has not supplied himself with one.

JOSEPH DIXON CRUCIBLE CO.

JERSEY CITY, N.J.

MCLEAN PUBLISHING TRADE JOURNAL PUBLISHERS TORONTO & MONTREAL