

PERSONAL MENTION.

Mr. M. J. Nixon has taken the place of Mr. H. L. Edwards as Western-Ontario traveler for G. A. Weese & Son.

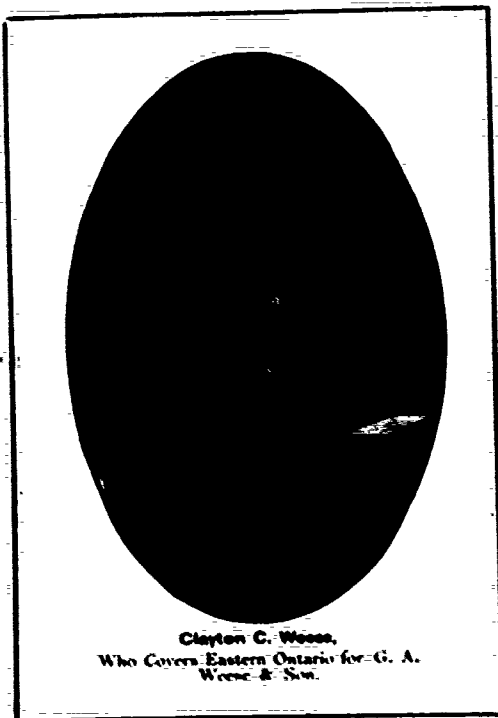
Mr. Aubrey O. Huist has sailed for England to confer with the English companies whom he represents in Canada.

Mr. Herbert C. Jarvis, president of the Empire Wall Paper Company, Limited, of Toronto, recently opened a store in Winnipeg at 258 Portage-avenue.

Mr. R. J. Soden is opening up a book-and-stationery store in Peterboro. He has secured a good location and is laying in a bright new stock. He will also carry fancy goods.

Mr. T. S. Pattillo, of T. S. Pattillo & Co., wholesale booksellers and stationers, Truro, N.S., was in Toronto during the latter part of October and registered at the King Edward.

Mr. E. J. Kastner, manager of the L. E. Waterman Co. of Canada, Limited, made a flying trip to New York



Clayton C. Weese,  
Who Covers Eastern Ontario for G. A.  
Weese & Son.

last month. He is already a good Canadian and says he is glad to be back in harness in Montreal.

Mr. J. A. Hart, of the J. A. Hart Company, Winnipeg, who was awarded the contract to supply the new Carnegie Library at Winnipeg with books, was in Toronto about the latter end of October, making purchases.

Mr. R. J. Little, Oshawa's progressive bookseller, left on the 30th ult. for a two weeks' hunting-expedition in Northern Ontario. In passing through Toronto he made a pleasant call at the office of Bookseller and Stationer.

Mr. Charles F. Dawson, commercial-stationer, Montreal, was an interested visitor at the Office Appliance Show, New York, the first of this month. Wednesday was stationers' day and Mr. Dawson has many good things to say of the various exhibits. His store is well-known for its perfect system.

A handsome gold watch, engraved with the recipient's monogram and a suitable inscription, was presented re-

cently to Mr. Manfred J. Gaskell, who on account of ill health has been forced to separate his connection with the Musson Book Company, Limited. For several years Mr. Gaskell has managed the wholesale department of the business and has won many friends for himself both among the employees of the Musson Company and the trade generally. It is his intention to cross the Atlantic for the benefit of his health.

TRADE NOTES.

Alda D. Torrey, stationer, Grimsby, has sold out to J. E. Bolster.

J. A. Langlois, of J. A. Langlois & Fils, booksellers and Stationers, Quebec, is dead.

Glassford Bros. & Co. have been registered as importers of fancy goods, Montreal.

The assets of Rameh & Boohana, dealers in fancy goods, Montreal, were sold Oct. 25th.

A. Robinson, bookseller and stationer, Belleville, has advertised his Parkhill business for sale.

The W. F. Horton Co., fancy goods-dealers and stationers, London, have sold out to Alex. White.

Frith & Frith, dealers in office supplies, Vancouver, have been succeeded by Frith & Frith, Limited.

H. R. Carson & Son, printers and stationers, Markham, were burnt out. They carried some insurance.

A. J. M. Spencer, fancy goods merchant, Winnipeg, has assigned to C. H. Newton, and a meeting of creditors will be held Nov. 16th.

W. J. Middleton, publisher of date case, blotter and wall pocket calendars, Adelphi Works, Aberdeen, Scotland, is advertising in the Canadian press for a representative to take up the sale of his specialties in Toronto and district.

N. J. Halpin & Company have leased the new Hopper block at the corner of Tenth street and Lorne avenue, Brandon, and have opened a branch drug-store on the premises. Besides drugs they also carry a full line of stationery and fancy goods. The new store is centrally located and should be well patronized.

A new firm in the typewriter and supply business is Simmons & Newton, of London, Ontario. Mr. Byron C. Simmons last month purchased the typewriter and stationery business of Mr. Will H. Newsome and disposed of a part interest to Mr. Walter C. Newton of St. Thomas. Both are young men and progressive. They have the agency for the L. C. Smith & Bros. writing-in-sight typewriter.

NO DIVIDEND.

ACCORDING to an English contemporary, no surprise need be felt at the announcement that Cassell & Co., Limited, will not pay a dividend, nor does unfavorably inference seem warranted. For several years past the company's profits have been declining, and though the dividend has been reduced in two years from 5½ to 4 per cent., it has only been by means of starving the reserve and depleting the carry-forward. Hence the new manager appointed in the Spring may feel it necessary, even if profits this year are being maintained or slightly increased, to recommend a more cautious distribution policy than has been pursued of late. The company has not moved with the times, and has consequently suffered considerably, but its reputation is still high, so that with energetic management a recovery should be made.