A safe that is worthy of the name must be capable of resisting high degrees of heat and of withstanding the shock of falling from great heights.

have the advantage of the experience of the oldest and best safe and vault manufacturers on the Continent. Their security has been demonstrated under all adverse conditions. Only high-grade workmanship and material enter into their construction.

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# A TYPICAL RESULT

On October 30th, 1913, Dr. J. J. Brownlee, of Detroit, wrote concerning his recently matured Endowment Policy as follows:—"The outcome of my policy has been very satisfactory, for the dividends applied on my premiums from year to year have reduced the cost by over 25 per cent, and the policy, which was for \$1,000, has given me a cash return of \$379.14 over and above its cost, besides the insurance protection.

I wish your company the continued success it so well deserves."

In each of the past five years the surplus earnings have broken all previous records. In 1912 they were over \$1,530,000. This accounts for the satisfactory dividends being paid policyholders

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TOTAL CASH INCOME.....\$ 2,404,756.25 TOTAL ASSETS...... 13,224,159.41 NET SURPLUS to Policyholders 1.576,045.78 PAYMENTS to Policyholders... 1,116,907.58

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