

## POWER AND PERSONALITY IN PUBLIC SPEAKING

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BY  
GRENVILLE KLEISER  
Formerly Instructor in Elocution in Yale

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Book Department  
**Grain Growers' Guide**  
WINNIPEG, MAN.

## Manitoba Section

This Section of The Guide is conducted for the Manitoba Grain Growers' Association by R. O. Henders, President.

### CO-OPERATIVE BUYING OF APPLES

To the Secretary:

Dear Sir,—Last summer we distributed among our branches two carloads of evaporated apples. All who tried those apples were well pleased with the quality and surprised at the low price at which they were supplied. We have recently arranged to handle the whole output of the factory that supplied us with those apples. Apples are scarce in Ontario and the price slightly higher than last year. The owner guarantees that this year's output will be equal to last year's in quality, which is all the recommendation required by anyone that used last year's stock.

We urge our branches to take this matter up at once and send their order to this office before December 1. The orders will be forwarded to the Ontario factory. The number of boxes required by each branch will be addressed to the party acting for the branch, and distribution made out of the car from some central point, so as to avoid cartage and storage and reduce local freight to a minimum. If you are interested take the matter up with your members at once. The apples are put up in 50-lb. boxes and orders for 10 or more are accepted.

We are also in a position to supply coal oil in carlots. The oil is put up in steel drums, 50 Winchester gallons, equal to 44 Imperial gallons, to the drum. Price 16 cents per Winchester gallon, or 18 2-7 cents per Canadian gallon. The drum costs \$5.00, there are about 70 drums, equal to 3,500 gals. in a carload. After the drums are supplied the oil can be shipped in car tanks and supplied at about a cent a gallon less than above price. This coal oil is guaranteed high class. We expect to be able to handle gasoline in the same way and at equally reduced price. This is a splendid opportunity to get cheap coal oil for any branch that can take care of a carload, or any two branches can co-operate in getting a carload between them. To be in a position to handle these carload shipments of commodities is a great incentive to our branches to increase their membership. Farmers, help one another. Yours truly,

MANITOBA GRAIN GROWERS' ASSOCIATION.  
R. McKenzie, Secretary.

### NEW BRANCH AT TWO CREEKS

A branch of the Manitoba Grain Growers' Association was organized in this district on November 6, by Organizer McCuish. The following officers were elected: President, R. G. Willock; vice-president, Joseph Sararas; secretary-treasurer, James Morton. The election of directors was left in abeyance for another meeting, to be held on the 14th inst., when organization will be completed. The district of Two Creeks is situated on the Virden-Macaulay branch of the C.P.R., about fourteen miles northwest of Virden. This branch line is now practically completed and ready for operation, and the railway company has erected an up-to-date station house and freight shed at Two Creeks, so that in the near future this promises to become a point of some importance. It is surrounded by a fine wheat-growing and mixed farming country running back to the southern banks of the Assiniboine river, and there is little doubt that in so thriving a district a strong branch of the G. G. A. will be formed.

I may say that the prospects for forming a strong local here are good, a number who were not present at the first meeting having already promised that they will join. The subscriptions received at the first meeting amounted to \$7.00, of which \$2.00 was paid to Mr. McCuish for the secretary's book. I will report further progress and remit the portion of fees for the Central Association to you at a later date.

JAMES MORTON, Sec. Treas.

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