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## WE MUST, AND WHEN WE MUST WE WILL.

We feel it our duty to keep you constantly in touch with our modern methods of Merchandising.

You, perhaps, have read and reread our advertisements without fully comprehending their meaning and vital importance to you as a Merchant.

The Money Weight System is the only safeguard against careless weighing and bandling of Merchandise. Keep this in mind, and when you come to invoice and find disappointing results for the year, ask yourself the trouble, and if you can't solve the mystery, write to us. We are good correspondents and like to answer letters.

Scales sold on easy monthly payments, without interest.

Yours, for Success,

## The Computing Scale Co. DAYTON, OHIO.

Chicago, III. or L. A. Davidson, Canada Life Bidg., Toronto, Can.