

My Scale Is A Paying Investment For ANY Farmer

STUDY the thing, and you'll soon see why you can't help losing—if you run your farm without the right kind of a scale. If you grow hay or grain or fatten cattle or hogs to sell, you have to take the buyer's weights as correct, if you have no scale of your own. The buyer may be honest,—most men are. But his scales may be wrong. With my pitless, portable, government-guaranteed Scale on your

place, you can **KNOW** what you're going to get for anything you sell before you sell it. And a **CERTAINTY** is a lot more profitable than a **GUESS**. Because—if the buyer's scales underweigh you lose a lot on a load of grain or hay or cattle.

And my Scale saves money for the farmer all the year round,—not merely at selling times.

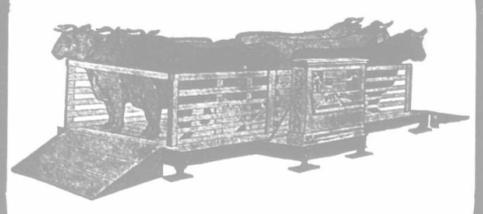
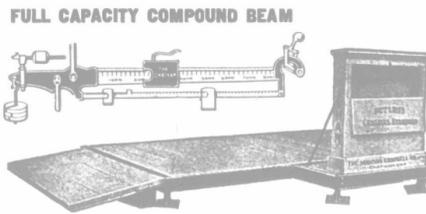
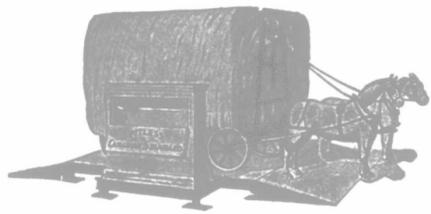


You can keep track of how your stock are coming along if you use my Scale,—weigh them at regular intervals, and **KNOW** what gain they are making, **KNOW** how fast they are getting to the market point.

Weigh what you buy, too,—you can't lose then, for nobody can dispute the weight my Scale tells you. It is **GUARANTEED** by the Canadian Government.

Actually, my Scale is just as necessary on your place as your farm-wagon is, or your mowing machine. It is a real investment. It puts the farm on a **BUSINESS** basis,—prevents losses,—pays its way—and lasts a lifetime.

Just let me send you the opinions of many farmers about the real value of my Scale on a farm. Don't make up your mind one way or the other until you hear my proposition and read the facts.



A Canadian Government Standard Inspected Scale

The Chief Government Inspector of Weights and Measures pronounces this Scale mechanically faultless, and approves it as being all I claim for it

CHATHAM PITLESS SCALE

The accuracy of this Scale is Guaranteed by the certificate of a resident Government Inspector who tests each Scale before it leaves the factory

My Scale is Complete

Understand that this is a **PITLESS** Scale,—no digging necessary to erect it, no foundations to build. Don't class my Scale with the frail and flimsy kind they build across the line. Our Government won't allow such scales to be built here,—nor to be imported. My Scale is **STAUNCH**, strong, and—**COMPLETE**. That's a big point,—because so many people sell you half a scale and a huge blue-print and recipe for building the other half at your own cost. My Scale isn't expensive, though it IS the **ONLY COMPLETE** Scale sold in Canada to-day,—you can erect it in a few hours, easily.

It is Portable

The Chatham Pitless Scale is also the Scale that stands all **ABOVE** ground, on its own solid steel feet. It is portable. You can move it anywhere about the farm, easily. If you move away, you can take it with you,—which you can't do with an ordinary scale. By the law of the land it is personal property, not real estate like a pit scale.

It Can't Wear Out Because It's Steel

The whole frame of the Chatham Pitless Scale is heavy steel beams, stoutly bolted together. There is nothing to get out of order, nothing to wear out, no small parts to go wrong, no checkrods to become wobbly. My Scale **LASTS**.

It's a Big, Roomy, Staunch Scale

The platform of a Chatham Pitless Scale is 8 by 14 feet,—room for the biggest load of hay, or half a dozen fat cattle. It can't sag; it won't get sprung; and yet it is more accurate than the rigid pit scales.

Supplied With Either Single or Compound Beam

This Chatham Pitless Scale is guaranteed for accuracy by the Canadian Government certificate you get with

every Scale. Weighs up to **FIVE TONS**. You can have it with either the single or the compound beam. Read the weight at a glance,—can't be any error about what my Scale says.

You save all the profits middlemen get on other scales when you deal with me. The Chatham Pitless Scale goes direct from the factory to you, with only one profit,—and that's no big one—tacked on to the makers' cost.

The Chatham Pitless Scale goes to you on cash terms that will be so low you'll wonder; or on credit terms, to the right people, that make it easy buying. Send for the full particulars and our 1908 proposition. My price is for a scale with "frame" and "works" complete, inspected and ready to weigh. Why should you pay a big price for the "works" alone?

It is Sold Direct to You

Time if You Want Time With Bank Interest Only

The Manson Campbell Company, Limited, Chatham, Ont.

Address My Nearest Place

Brandon

Moose Jaw

Calgary