## Exhibit 1 Segmentation by Destination and Trip Purpose

Traveler Segment	Characteristics	Trip Purpose / Motivation	Preparation / Behaviour	Information Needs	Sources of Information Used
Sun vacationer	<ul> <li>All ages</li> <li>Travelers to southern destination resorts</li> <li>Cruise travelers</li> </ul>	For enjoyment, relaxation	<ul> <li>Minimal preparation (i.e. routine requirements for trip such as passport, visa, health insurance, currency, accommodation)</li> </ul>	<ul> <li>Information related to personal security and comfort</li> <li>Weather</li> <li>Clothing required</li> <li>Recreational facilities</li> <li>Food</li> </ul>	<ul> <li>Travel agent</li> <li>Other vacation travelers</li> <li>Travel section of newspaper/ journals (i.e. reviews of destinations)</li> </ul>
Foreign trip traveler	<ul> <li>All ages</li> <li>Travelers to destinations outside North America or exotic destinations within North America</li> </ul>	<ul> <li>For experience or adventure</li> </ul>	<ul> <li>More extensive advance preparation (i.e. background research on destinations in addition to normal travel preparations)</li> </ul>	<ul> <li>Language</li> <li>Culture</li> <li>History</li> <li>Geography</li> </ul>	<ul> <li>Travel agent</li> <li>Library</li> <li>Guide books</li> <li>Foreign embassies in Canada and abroad</li> <li>CAA</li> <li>Other travelers</li> </ul>

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