REPORT 4 89/02/06

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :401-ANKARA

## 007-POWER & ENERGY EQUIP. & SERV. TURKEY

ARAMUA - 1994: 0204

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PROMOTION OF THE SOUTHEAST ANATOLIAN PROJECT (GAP) WITH CDN INDU-STRY. (PROJECT INCLUDES 18 DAMS & 14 HYDRO ELECTRIC POWER PLANTS)

ASSISTANCE TO KLOHN-LEONOFF IN THE DELIVERY AND PRESENTATION OF THEIR FEASIBILITY STUDY FOR THE TORTUM II HYDRO PROJECT.

PROMOTION OF THE FIVE HYDRO DAM/POWER PLANT PROJECTS ON THE CORUH RIVER IN NORTHEASTERN TURKEY.

PROMOTE ADVANCE RESEARCH IN THE UPGRADING AND DE-SULPHURIZATION OF LIGNITE FOR THERMAL POWER PLANT USE.

PREPARATION OF AN INFORMATION PROGRAM TO PROMOTE THE PARTICIPAT-ION OF CANADIAN POWER GENERATION FIRMS IN THE BIDDING FOR THE THIRD NATURAL GAS-FIRED POWER GENERATION PLANT FOR THE MARMARA REGION.

## NUCLEAR

ACCEPTANCE OF 'BOT' FORMULA FOR FINANCING OF THE AKKUYU NUCLEAR PLANT. \$1.5B FUNDING FOR THIS 600 MW PLANT IS NEEDED.

COMPLETION OF NEW FUNDING FORMULA PROPOSAL, BRINGING IN NEW FOREIGN PARTICIPANTS.

## ALL SUB-SECTORS

EXPANSION OF THE LIST OF POTENTIAL LOCAL AGENTS AND/OR PARTNERS EXPERIENCED IN PROMOTION OF BUSINESS FOR TRANSMISSION LINE HARDWARE AND POWER LOAD MANAGEMENT SYSTEMS.

PROMOTION OF CDN POWER GENERATION/OPERATION TECHNOLOGY WITH THE TURKISH ELECTRIC AUTHORITY (TEK).

CONVINCE CANADIAN FIRM TO TEAM WITH TURKIS PARTNER COMPANIES AND BID ON TURKISH POWER LINES CONSTRUCTION/REHABILITATION PROJECT. ANTICIPATED RESULTS:

OBTAIN THE PARTICIPATION OF CDN FIRMS IN THE GAP PROJECT.

CONCLUSION OF A SOLE-SOURCE CONTRACT FOR CDN FIRM TO DO THE DESIGN WORKS AND CONSTRUCTION OF THE FACILITY.

PARTICIPATION IN BIDDING ON CONSTRUCTION OF EACH DAM & POWER PLANT BY CDN FIRMS.

UTILIZATION OV CDN DEVELOPED TECH. IN LIGNITE UPGRADING FOR POWER GENERATION. (2) THE OPEN-ING OF NEW OPPORTUNITIES FOR CDN ENGINEERING COMPANIES IN POWER DEVELOPMENT.

PARTICIPATION OF AT LEAST ONE CANADIAN FIRM IN BIDDING ON CONSTRUCTION OF THE NATURAL GAS -FIRED POWER PLANT.

ACCEPTANCE OF 'BOT' WILL UNDOUBTADLY RESULT IN CANDU SALE. TURKISH GOVERNMENT IS COMMIT-TED TO THE CANDU TECHNOLOGY.

SALE OF 600 NW CANDU FACILITY.

INCREASED NUMBER OF ACTIVE LOCAL AGENTS INTE-RESTED IN COOPERATION WITH CDN SUPPLIERS IN TEK(TURKISH ELECTRICITY AUTHORITHY) TENDERS WILL HELP IMPROVE SALES PROSPECTS.

INCLUSION OF AT LEAST ONE CDN FIRM ON THE SH-ORT LIST OF CO'S BEING CONSIDERED FOR TEK'S REHAB OF POWER PLANTS & CONTROL SYSTEMS PROJ-ECTS

PARTICIPATION OF AT LEAST ONE CDN CO. IN TEN-DERING PROCESS FOR TURKISH POWER LINE CONST-RUCTION & REHABILITATION PROJECTS.