

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 534-CANBERRA

AUSTRALIA

QUARTER: 1

004-DEFENCE PROGRAMS, PRODUCTS, SERV
ENCOURAGE AGREEMENT BETWEEN CANADA & AUSTRALIA
ON COOPERATION BETWEEN OUR RESPECTIVE DEFENCE
INDUSTRIES.

AUSTRALIAN TEAM DISCUSSED COOPERATION WITH DE-
FENCE PROGRAMS BUREAU, DRIE & NDHQ IN OTTAWA.
AGREED TO PURSUE WITH EXCHANGE OF LETTERS BET-
WEEN MINISTERS.

004-DEFENCE PROGRAMS, PRODUCTS, SERV
CLOSE SUPPORT OF SAINT JOHN SHIPBUILDING'S EF-
FORTS TO HAVE CDN PATROL FRIGATE SHORTLISTED
AMONGS POSSIBLE DESIGNERS FOR AUSTRALIAN NEW
SURFACE COMBATANT.

VISIT OF AUSTRALIAN CHIEF OF NAVAL MATERIAL TO
OTTAWA. SJSI KEPT FULLY BRIEFED ON AUSTRALIAN
NAVY'S DEVELOPING ACQUISITION STRATEGY. CPF
EXPECTED TO BE ON SHORTLIST OF DESIGNERS.

005-COMM. & INFORM. EQP. & SERV
MONITORING OF DEPT OF AVIATION PROJECT OF FLIGHT
DATA PROCESSING SYSTEM AND NATIONAL AERONAUTICAL
INFORMATION PROCESSING SYSTEM.

ONGOING MONITORING OF DOA FDP'S TENDER. DOA ARE
DOWN TO 1 MAIN CONTENDER BUT INTEND KEEPING 2
OTHER COMPANIES "ON HOLD". NAIPS TENDER IS TO BE
REQUTED AS SPECS FOR THIS PROJ. HAVE ALTERED CDN
COMPANIES PURSUING THIS & FUTURE DOA PROSPECTS.