

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 340-AMMAN

011-OIL & GAS EQUIPMENT, SERVICES  
JORDAN

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

SEPT. '86 VISIT BY PETROCANADA INTL ASSISTANCE CORP. (PCIAC) TEAM REPORT AND SUBMISSION OF TECHNICAL COOPERATION PROPOSAL.

PENDING DECISION REGARDING POTENTIAL FINANCING OF LOCAL DRILLING ACTIVITIES.

AWARD OF CONTRACT BY AMOCO FOR GRAVITY GEOPHYSICAL SURVEY IN JORDAN VALLEY.

POSSIBLE BURSARY POSITIONS FOR JORDANIAN TECHNICAL PERSONNEL AT 1987 ASIPIID PROGRAMME AT UNIVERSITY OF ALBERTA.

CONTINUED PROMOTION OF CDN EXPERTISE AND CAPABILITIES IN OIL & GAS DEVELOPMENT TO OFFICIALS OF NATURAL RESOURCES AUTHORITY, MINISTRY OF ENERGY AND JORDAN PETROLEUM CO.

PRODUCTION OF ANNUAL "OIL AND GAS UPDATE" FOR JORDAN AND DISTRIBUTE SAME TO HQ, PROVINCIAL GOVTS AND PRIVATE SECTOR FIRMS WHO MAY HAVE INTEREST IN PURSUIT OF LOCAL OPPORTUNITIES.

FORMULATION OF BILATERAL TECH COOP. PROGRAMME & PERSONNEL EXCHANGE. WILL MAKE CDA INTEGRAL PLAYER IN SECTORAL DEVELOPMENTS.

AWARD OF \$4 MILLION DRILLING CONTRACT TO ONE OF TWO CDN FIRMS BIDDING ON RECENT TENDER.

AWARD TO CDN FIRM WHICH WILL PLACE IT AS CREDIBLE SRVCE FIRM IN MARKET FOR FUTURE MULTINATIONAL AND LOCAL SURVEY REQUIREMENTS.

MIDDLE-LEVEL ENGINEERS & TECHNICIANS IN THE NATURAL RESOURCES AUTHORITY WILL HAVE FIRST HAND KNOWLEDGE & EXPERIENCE IN CDN OIL AND GAS TECHNOLOGY AND CAPABILITY.

INCREASE NUMBER OF CDN FIRMS VISITING TERRITORY IN RESPONSE TO SPECIFIC LOCAL REQUIREMENTS.

BETTER AWARENESS BY CDN FIRMS OF MARKET POTENTIAL FOR OIL AND GAS EQUIPMENT AND SERVICES IN JORDAN.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SUPPORT FOR THE EFFORTS OF WESTBURNE DRILLING INTERNATIONAL OF CALGARY, ALBERTA IN NEGOTIATIONS WITH THE NATURAL RESOURCES AUTHORITY (NRA) FOR THE LEASE OF 1 DRILLING RIG.

QUARTER: 1 SUPPORT FOR ON-GOING EFFORTS OF PROPAK SYSTEMS OF CANADA IN NEGOTIATIONS WITH SYRIAN PETROLEUM CO. FOR THE THAYYEM GAS TREATMENT.

QUARTER: 2 ON-GOING SUPPORT TO EFFORTS OF CANADIAN FIRMS IN JORDANIAN OIL AND GAS EXPLORATION ACTIVITIES.

QUARTER: 3 -----

QUARTER: 4 -----

SIGNATURE OF CONTRACT FOR CDN \$4.5 MILLION BETWEEN WESTBURNE & THE NRA ON 17 MAY.

SYRIAN CLIENT ACCEPTED EDC CREDIT TERMS OF 2 MAY FOR THE SUPPLY OF CDN 35M OF GOODS & SERVICES FOR THAYYEM PROJECT. FINAL NEGOTIATIONS WITH EDC EXPORTER CONCLUDED IN DAMASCUS END JUNE. CONTRACT LOAN AGREEMENT TO BE FINALIZED BY END-JULY.

ARRIVAL OF WESTBURNE DRILL RIG IN JORDAN AND COMMENCEMENT OF ACTIVITIES BY RIG AT RISHA (NATURAL GAS WELLS). UNDER PCIAC PROG, INITIAL RECON OF JORDAN BY CAPILANO GEOPHYSICAL OF CLORY WHO WILL BEGIN TWO-YEAR SEISMIC ACQUI'N PROGRAM