

Manage Without Protection

Manufacturers of Cream Separators have not been Ruined by the Removal of the protective duties in 1897

(From the Guide's Special Correspondent)
Ottawa, May 19.—One of the best arguments in favor of the contention that the manufacturers of farm implements could well afford to have the duties slashed down or entirely removed is to be found in the story of the placing of cream separators on the free list. A slight move in the direction of removing the duties was made by the Conservative administration which went out of office in 1896. That government in the early nineties removed the duty on nuts used in the manufacture of cream separators and also the duty on the bowls which were not manufactured in Canada. In 1897 the new Liberal government placed cream separators on the free list.

Evidence can be found in the speech of a well-known Parliamentary student of the tariff, and an advocate of high protection, that the makers of cream separators for the next ten years continued to make the separators and sell them at about the same figure as Canadians paid for the imported article. The member referred to is Mr. David Henderson, who, as the representative for Halton, has always stood firmly for the maintenance of the tariff on all lines of products and imported articles. It will be remembered that previous to the introduction of the tariff of 1907 Mr. Fielding and several of his colleagues made a second tour of the country to take evidence. During that tour it was represented to him that the American makers of cream separators were combining to flood the Canadian market with separators at cut prices. The request was made that a duty be again placed upon this manufactured article. This the government then declined to do but it was decided to bring the separators under the scope of the dumping clause of the tariff or, in other words, to provide a remedy under which the government by order-in-council could impose duties in the event of the Canadian industry being endangered by a flood of American separators. So far as can be ascertained this power was not invoked and the inference is that the Canadian makers of separators were never very seriously inconvenienced by the competition of manufacturers of other countries.

I Want Hogs

about 125 lbs., dressed. They must be shipped by refrigerator car. I can pay to-day 13 cents f.o.b. Winnipeg.

WRITE ME

A. G. E. LOWMAN
29 Lillian St., Norwood

Binder Twine

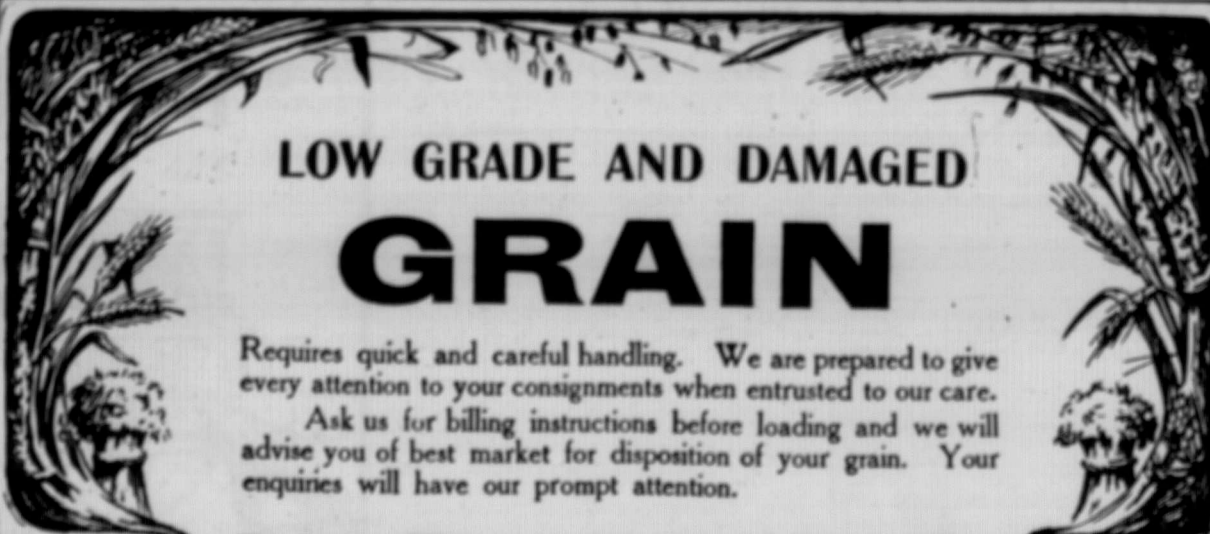
FOR PRICES

in small lots or in Car lots

Apply to
W. EDDIE, 179 Princess St.
WINNIPEG

INTERNATIONAL
Sold On A Spot Cash Guarantee
CALL CURE
Cures Horses While They Work or Rest
PRICE 25¢ AT ALL DEALERS

WEAR WOOD-SOLED BOOTS.
Nothing like them for rough or damp work. Lightweight wood soles keep feet dry and cool. More comfortable and longer lasting than ordinary boots. Prevent rheumatism. Made for men, women and boys. Waterproof and sandal-like. Get your pair now. Catalogue free. SCOTTISH WHOLESALE SPECIALTY CO., Princess St., Winnipeg.



LOW GRADE AND DAMAGED GRAIN

Requires quick and careful handling. We are prepared to give every attention to your consignments when entrusted to our care.

Ask us for billing instructions before loading and we will advise you of best market for disposition of your grain. Your enquiries will have our prompt attention.

JAMES RICHARDSON & SONS LTD

GRAIN EXCHANGE WINNIPEG GRAIN EXCHANGE CALGARY

It was in connection with the discussion of this dumping proposal that David Henderson raised his voice in protest at the idea of separators being on the free list. He said that the Canadian manufacturers were selling their separators for as low a price as was being paid for the imported separators. This he contended proved that the putting of an article on the free list does not necessarily mean that the consumer gets it for a lower price. But Mr. Henderson failed to make any observation on the self-evident proposition that the Canadian manufacturer was able to continue in business even if he were not protected by a high tariff wall. He did go so far, however, as to claim that the Canadian manufacturers had worked at a disadvantage. And no doubt, as compared with the manufacturers who were protected, they were at a disadvantage, a "disadvantage" which represents big profits at the expense of the farming community. Mr. Henderson, in the course of his speech, said that cream separators had been placed on the free list with binder twine and barbed wire so that the government when attacked for leaving the duty on agricultural implements could point to these items and say that something had been done. Mr. Fielding countered rather neatly by remarking that although the ministers in their travels had been waited upon by many delegations of farmers, none had requested that the duties on cream separators, binder twine and barbed wire, be replaced. Mr. Fielding might have added that the farmers had asked for the removal of the duties on agricultural implements. But that does not alter the entirely obvious fact that the manufacturers of at least one line of agricultural implements have managed to get along for years without the supposedly beneficial aid of a protective tariff.

DOYLE FAVORS HOME RULE

Sir Arthur Conan Doyle, formerly a red-hot opponent of Home Rule and now a Home Ruler, makes a good point when in a letter explaining his position he says, using an illustration from his own profession of medicine: "It was the apparent enmity of Ireland to the Empire which held me from Home Rule for many years, and it is still that view which is hardest to overcome. But I came to understand that these cheers for the enemies of the Empire were symptoms, and not the disease, and that if you want to remove symptoms it is not good treatment to continue the cause of them, but rather to alter that, and then the symptoms go of themselves. It seems a simple proposition, but nothing is simple when human prejudice and party politics distort it."—The Globe.

A LESSON FROM BELGIUM

Belgium and Canada are practically equal in population. The export and import trade of Belgium is about double Canada's import and export trade. The foreign trade of Belgium, per head of population, is well on to double that of Great Britain. Still Belgium is absolutely without any naval defence whatever. What, then, becomes of the pretence that naval power is essential to the maintenance of a foreign trade?—Toronto Sun.

McBEAN BROS., Grain Commission Merchants

As navigation is now open we advise farmers to ship their grain to Port William or Port Arthur in preference to Duluth.

Send us a 5 or 8 ounce sample of your grain and we will advise you its real value. The poorest qualities draw a good price. We are licensed and bonded, and we UNDERSTAND this business THOROUGHLY and that COUNTS.

We want the handling of a fair share of the balance of this season's crop. Ship to us NOW, and we know that you will ship us ALL your grain next season. Before shipping next season, write us for market prospects. You NEED the BEST. It means DOLLARS to you.

600½ GRAIN EXCHANGE, WINNIPEG, MAN.

MacLennan Bros. Limited, Winnipeg

Wheat, Oats Car Lots Option Flax, Barley
Trading

NET BIDS Wired on Request CONSIGNMENTS Sold to the Highest Bidder

Agents wanted at all points where we are not represented. Write us at once for terms

Raise The Crop That Never Fails

Just sit down and write us for full particulars of the best business proposition you are likely to hear this year. Let us tell you, in plain words, how very little money will start you in the profitable business of poultry-raising The Peerless Way. Let us show you why it will pay you well

One PEERLESS user will sell 200-000 fowl this year

Scores and hundreds—twenty thousand people in fact,—all over Canada, are following The Peerless Way to their profit. More than eleven million dollars' worth of eggs were sold in Canada last year. Yet with all this output prices stay high for every sort of good poultry and eggs. The market is far bigger than the present product—and it grows bigger day by day. Poultry-raising is the best business for any farmer, any farmer's child. Pays better for the time and money invested. Profit is sure. Isn't overcrowded—and never will be.

Poultry ought to be a side-line on every farm —

The poultry-crop is the one crop that never fails. Every farmer certainly ought to make poultry a side line, at least—it is a certain profit for him, no matter how bad a year he may have with his other crops. And the Peerless customer need feel no worry about finding a market for all he wants to sell in the way of poultry or eggs. We look after that for him. We find him a buyer who pays the best market prices in spot cash.

Your credit with us makes it very easy to start —

Your credit is perfectly good with us. You can equip yourself fully for successful poultry-raising, and you don't need ready money to do it. We trust you; and we will make the terms so easy for you that you will never feel the outlay. In fact a Peerless Outfit pays for itself and quickly, too.

to adopt the Peerless methods, to make use of the advice and aid of the Peerless Board of Experts—pay you well, and profit you speedily.



Let us ship you this. We will trust you with it, show you how to succeed, and give you a 10-year guarantee.

Within a month or so from this very day, you could have a poultry-for-profit business well under way.

Write and ask us to prove to you that success with poultry, The Peerless Way, is possible for anybody of good sense in any part of Canada. Get the facts about it. They are facts that will probably be new to you. Send for them—it's for your own benefit we suggest that you send for them at once, without another day's delay. Just use a post card, if you haven't a stamp handy—put your name and address on it—say "Show me"—that's all that's necessary.

LEE Manufacturing Co., Ltd.
128 Pembroke Avenue
PEMBROKE, ONTARIO, CANADA

PEERLESS users get valuable help and service free—

Besides finding a buyer for our customers' poultry products, (which we do free of any cost to you) our Board of Experts stands ready always to advise, counsel, help with practical suggestions free,—entirely so, to Peerless users. These practical men have developed the greatest poultry business in Canada—The Poultry Yards of Canada, Limited. Long experimenting in the hatcheries of this great plant brought the Peerless to perfection, and proved it as the one successful incubator for use in every section of the Dominion.

More than 20,000 PEERLESS users are successful —

Poultry-raising with the difficulties taken out of it—that is the reason why The Peerless Way has proved profitable for over twenty thousand people, scattered all over Canada. There is not a reason on earth why it would not do as much for you as it has for the most successful of them. No matter where your farm is, you can do well The Peerless Way—and you won't need to depend much on plain farming, either.

Send right away for interesting offer and FREE very valuable information.

You will know why The Peerless Way is the way to get profit from poultry, once you have read the big and plain-spoken free book we want you to ask for. With the book will come an offer to outfit you for poultry profit on terms that will meet your wishes and fit your means. Please write and ask for this now—make your start now—it will pay you to.

We carry ample stocks in our big distributing warehouses at Winnipeg, Regina, Calgary, for the convenience of our Western friends. Address all letters to Head office, Pembroke, Ont. They will receive prompt attention.

WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE