

INDUSTRY AND HUMANITY ✓  
33569

The Roxborough,  
Ottawa, December 30, 1912

Mr. Thomas Allen,  
219 Victoria Street,  
Toronto.

Dear Mr. Allen:

Mr. Howard S. Ross, K.C., of Ross and Angers, Barristers and Solicitors, Coristine Building, 20 St. Nicholas Street, Montreal, has offered to review INDUSTRY AND HUMANITY in the "Journal of Commerce". Mr. Ross is a very scholarly man, and one who is recognized by commercial and industrial men in Canada as a leading authority on finance and kindred subjects. A review from Mr. Ross's pen is certain to be a favorable and generous one, and the "Journal of Commerce" is, as you know, an important publication. Will you therefore kindly send Mr. Ross a copy of the book, mentioning that it is being sent to him at my request. Regard it, if you can, as a copy for advertising purposes; but if you have exhausted the limit, do not hesitate to charge it to my account.

I thank you for your letter of December 17, written on your return from Boston. Since it was written, I have been in Boston myself, and was glad to hear from Mr. Greenslet of your additional order of two thousand copies of the book, and of the generous way in which you referred to its reception, while you were in Boston. You will be pleased to know, I am sure, that the book seems to be going well in the States, and that another American edition is also already under way.

On Christmas Eve, I was told in Hope's store that they had sold their last copy. Thorburn tells me that he also has sold his last copy and has sent in an additional order. While in Montreal, I dropped into one or two book-stores to inquire if the book were in stock, and was told that they had sold out, and could have sold a considerable number of copies if the supply had been on hand. It really looks as though there was going to be a first class chance to further the sale in the New Year.

I appreciated your kindness in sending a review copy of the book to Mr. Bridle, and also sending a copy forward to Mr. Waldron. Let me thank you, too, for the notice from the Boston "Transcript", enclosed with your letter.

W. L. Mackenzie King Papers

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