

The Indian Mining Industry: Market Information for Canadian Participation in the Indian Market for Mining Equipment and Services

The Indian Mining Industry: Market Information for Canadian Participation in the Indian Market for Mining Exploration and Development

World Bank Group Operations in the Republic of India: A Canadian Business Guide

Member Companies of the Confederation of Indian Industry interested in doing business with Cda

1996 Canadian Directory of South Asian Trade Consultants

Bangalore: The High - Tech Capital of India

Mumbai: The Commercial Capital of India

Prospects for Further Reforms in India: Policy Staff commentary # 12

In the following section, an outline of the proposed activities of the Department of Foreign Affairs and International Trade is provided. All the activities are planned but are subject to change. Interest in any activity should be directed to the Trade Commissioner or Commercial Officers listed in the previous section.

Canadian and Indian Business Organizations

Institutional linkages play a key role in bridging information gaps and in matching Indian opportunities with Canadian capabilities. This is particularly important in the case of India because both countries are still relatively unknown to each other. A significant number of linkages have been established over the past few years and there is a need to increase both the knowledge of and use of these. Current linkages include the following:

- Canada-India Business Council;
- Asia Pacific Foundation of Canada;
- Chambers of Commerce Memoranda of Understanding;
- Indo-Canadian Joint Business Council;
- Indo-Canadian Chamber of Commerce;
- Conference Board of Canada;
- Indo-Canadian Business Club; and
- private sector alliances and networks (a directory is available of Trade Consultants with India market expertise and experience).

The existence of these organizations should be advertised to a wider audience in both countries. Business organizations are an effective vehicle for the development of private sector strategic alliances and can be of considerable assistance in the location of potential business partners and opportunities.