

**PROGRAMS & PLAYERS
CROSS REFERENCE TABLE**

Player	Programs and Activities
DFAIT	High-level visits; high-level political dialogue; market intelligence and information; trade missions; PEMD; trade and investment support in India; trade promotion activities in Canada and in India; access to decision makers.
CIDA INC	Joint ventures and strategic alliances.
CIDA Bilateral	Short and long term technical assistance on policy bottlenecks; studies; technology transfers.
EDC	Export insurance and financing.
ENVCAN	Environmental and sustainable development activities through information exchange and training to support capacity building activities.
COTE	Environmental workshops; training and technology transfers.
IC	Development of sectoral strategies for international business development; bilateral relationships with counterpart in India.
NR	Scientific and technical relations with Mining Sector and Government of India; promotion support for mining services, products and technology.
CCC	Trade facilitator for Canadian firms selling to foreign governments; brokerage.
Alberta Gvmnt	Trade support; oil and gas expertise.
BC Gvmnt	Trade support; focused on energy, telecommunications and the environment.
Ontario Gvmnt	Cooperation in transportation sector; linkages.
CIBC	Bilateral Business Council; information dissemination; networking; counselling; joint venture program.
CMA	Networking; identification of joint venture partners.
APFC	Networking; awareness building; seminars.
BCNI	Trade missions; awareness building.
CBoC	Applied research projects.