

CONTENTS

2	1. INTRODUCTION
3	2. PROJECT METHODOLOGY
4	2.1 Accuracy of the Data
5	3. THE U.S. BIOTECHNOLOGY MARKETPLACE
6	3.1 The U.S. Market
7	3.2 U.S. Leadership: International Development
8	3.3 Where's Who in the Business
9	4. THE NEW YORK STATE BIOTECHNOLOGY MARKET
10	4.1 NYS Biotechnology Manufacturers
11	5. POTENTIAL PARTNERS
12	5.1 U.S. Firms with Existing Canadian Operations
13	5.2 Potential New York State Strategic Partners
14	5.3 NYS University Biotechnology Centers
15	5.4 Other Respondents
16	6. CONCLUSIONS
17	7. CONSULTANT RECOMMENDATIONS
18	Appendix A: Study Context
19	Appendix B: NYS Biotechnology Companies
20	Appendix C: Project Questionnaire