

TABLE 13

**Overall Net Production to Net Sales Value Ratios* Achieved by
Auto Pact Companies in Canada 1971-1984**

	MODEL YEARS													
	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984
<u>Passenger Vehicles</u>														
(Required ratio: range 95-100)														
Net Sales Value Ratio Achieved (All companies)	149	125	121	122	122	122	125	130	130	106	123	202	196	173
<u>Commercial Vehicles</u>														
(Required ratio: range 75-100+)														
Net Sales Value Ratio Achieved (All companies)	142	122	115	98	101	113	132	155	127	115	140	238	272	231
<u>Buses</u>														
(Required ratio: range 85-100)														
Net Sales Value Ratio Achieved	120	119	97	102	114	98	105	163	183	199	273	213	243	312

* Net production to net sales value ratio is the ratio of the total value of Canadian vehicle production to the total net sales value of vehicle sales for all Auto Pact companies.

Source: Compiled from Company Auto Pact Reports to Department of Regional Industrial Expansion.