

in academic materials. It can provide very good service on most academic titles. At present this firm does very little foreign business but is very interested in becoming involved in sales abroad. This firm, like most who specialize in academic books, does not provide cataloguing copy.

3. John Coutts Library Service
4290 Third Avenue,
Niagara Falls, Ontario,
Canada. L2E 4K7

This is a larger, wholly Canadian firm dealing almost exclusively with academic libraries. This firm is the largest of its sort in Canada, does business with a large number of Canadian academic libraries and provides excellent service.

Coutts has a long experience in acquiring academic books and is already heavily involved in sales to foreign countries, notably to academic libraries in Britain. This firm does not provide cataloguing copy at present, but is currently investigating this service. Special services such as the insertion of bookplates and split invoice/books shipping can be handled.