

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :658-BRIDGETOWN

015-CONSTRUCTION INDUSTRY
BARBADOS

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

BUILDING PRODUCTS

CONTINUING EFFORTS WITH CANADIAN TRADING HOUSES SPECIALIZING
IN CONSTRUCTION MATERIAL AND BUILDERS HARDWARE.

ADDITIONAL SALES, PARTICULAR FROM SMALL TO
MEDIUM SIZE CANADIAN SUPPLIERS.

PROMOTE ESTABLISHMENT OF JOINT VENTURES WITH CANADIAN CONTRACTORS
IN AT LEAST THREE ISLANDS IN TERRITORY.

TECHNOLOGY TRANSFER, INVESTMENT FROM CANADA
PLUS MACHINERY AND EQUIPMENT TO TERRITORY.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 CONTINUE EFFORTS WITH CDN. TRADING HOUSES
SPECIALIZING IN CONSTRUCTION MATERIALS & BLDRS
HARDWARE. ONGOING LIAISON WITH CARIBBEAN DVLPMT
BANK AND EXECUTING AGENCIES ON INFRASTRUCTURE
PROJECTS.

LIMITED ACTIVITY: 2 CANADIAN FIRMS PREQUALIFIED
PORT DESIGN STUDY - ST. LUCIA.
SIZEABLE VOLUME SALES OF IRON DUCTILE PIPE TO
SEVERAL ISLANDS THIS QUARTER.

QUARTER: 2 Specific infrastructure projects identified and
pursued (some CDB funded).

Projects include airport rehabilitation (Belize)
steel reservoirs (St. Lucia, Bahamas) power
project (BVI), multi project (Grenadines).

QUARTER: 3 New infrastructure projects identified and pur-
sued (some CDB funded).

activities/proj ident last quarter complete. New
proj incl St.Vincent(Leeward Highway)St.Lucia
Roseau Dam);Grenada(feeder roads);Anguilla(tou-
rism);facilitating procurement fm Cda sale of
bldg,mats,fittings & fixtures for 4 Seasons Hot.

QUARTER: 4 New infrastucture projects identified and pur-
sued (IFI and CDB funded).

Cdn Coy actively pursuing supply pre-engineered
steel bldgs. Bdos Industrial Estates. - other
projects:Hewanorra Airport & Port development
(St.Lucia); industrial estate & hotel construc-
tion (St.Vincent);pre-engineered bldgs (Dominica