

REPORT 4  
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :341-CAIRO

011-OIL & GAS EQUIPMENT, SERVICES  
ARAB REPUBLIC OF EGYPT

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW-UP WITH ENPPI REGARDING THE SENDING OF TWO PERSONNEL TO  
CANADA TO EVALUATE PETROLEUM RELATED TRAINING FACILITIES.

POSSIBLE CONTRACT FOR TRAINING IN CANADA OR  
ON SITE EGYPT.

GATHER MARKET INTELLIGENCE ON MAJOR AREAS OF EXPANSION PLANNED BY  
EGPC IN THE NEW 5 YEAR PLAN 1987/1990.

PROVIDE CANADIAN COMPANIES WITH RELATIVE INFO  
ON EGPC PLANNED ACTIVITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 TO GATHER MARKET INTELLIGENCE ON MAJOR AREAS OF  
EXPANSION PLANNED BY MINISTRY OF PETROLEUM IN  
NEW 5-YEAR PLAN 1987-1992.

GATHERED INFORMATION RELATING TO NEW-5-YEAR PLAN  
PARTICULARLY RELATING TO NEW GAS CLAUSE FOR DIS-  
TRIBUTION TO CDN COMPANIES. PUBLISHED SYNOPSIS  
ON NEW GAS CLAUSE IN ECBC NEWSLETTER.

QUARTER: 2 COMPLETE FIRST DRAFT OF PROFILE OF OPPORTUNITIES  
IN EGYPT FOR CANADIAN EQUIPMENT SUPPLIERS.

DONE.

QUARTER: 3 PROGRAM OF VISITS TO PUBLIC, PRIVATE & JV COM-  
PANIES IN ALL PHASES OF PETROLEUM SECTOR TO  
GATHER DATA FOR EXPANDED EXPORT OPPORTUNITIES  
REPORT.

VISITS COMPLETED, DRAFT REPORT COMPLETED, ARTICLE  
PREPARED FOR ECBC NEWSLETTER.

QUARTER: 4 -----